



**PRESIDENTIAL
ENABLING BUSINESS
ENVIRONMENT COUNCIL (PEBEC)**

ENABLING BUSINESS ENVIRONMENT SECRETARIAT

**Making
Business
Work**

PEBEC - EBES

2016 - 2017

Reform Update

SEPTEMBER 2017



Why is this important?

To become Africa's leading economy, and be globally competitive, we have to become more business friendly, especially for SMEs.

#169



Ease of Doing Business ranking today

Top 100



Ease of Doing Business ranking by 2019/2020

Top 50



Ease of Doing Business ranking in 10 years aspirational

Our vision is to make Nigeria a progressively easier place in which to do business. This would be evident in an increase in our Ease of Business rankings, and testimonials of businesses across the country.



The Mandate



President Muhammadu
Buhari, GCFR



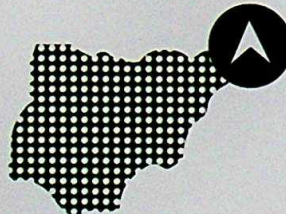
Vice President Yemi Osinbajo
SAN, GCON



**REMOVE CRITICAL BOTTLENECKS
& BUREAUCRATIC CONSTRAINTS
to doing business in Nigeria**



Move Nigeria
20
STEPS UPWARDS



in the World Bank
Ease of Doing
Business Index.

"While we are not unaware of the challenges currently being faced by our businesses, on our part, the Government remains relentless in our goal of removing the obstacles and roadblocks that have long afflicted commercial activity in Nigeria."

**HE The Vice President Prof. Osinbanjo SAN GCON
Chair PEBEC, March 2016**



The Reform Agenda

REFORM AGENDA 8 KEY INDICATORS

01

**TRADING ACROSS
BORDERS**

02

ENTRY & EXIT

03

REGISTERING PROPERTY

04

GETTING ELECTRICITY

05

GETTING CREDIT

06

STARTING A BUSINESS

07

PAYING TAXES

08

**CONSTRUCTION
PERMITS**



Reforms over the past 12 months





Impact of reforms over the past 12 months

STARTING A BUSINESS

Number of days required to start a business reduced from 10 to 1

CONSTRUCTION PERMITS

Reduced the days for obtaining development permits from LASSPA from 61 days to 30 days

GETTING CREDIT

Borrowers now have the right to access Credit Report data.

REGISTERING A PROPERTY

Reduction in time to get Governor's consent by 50%

PAYING TAXES

Preparation, filing & payment of Company Income Tax reduced from 2 weeks to 8 hours

TRADING ACROSS BORDERS

Export documentation process reduced from 7 days to 30 minutes

ENTRY & EXIT OF PEOPLE

NIS has harmonized four forms on arrival into one form, in line with global standards



The Journey so far...

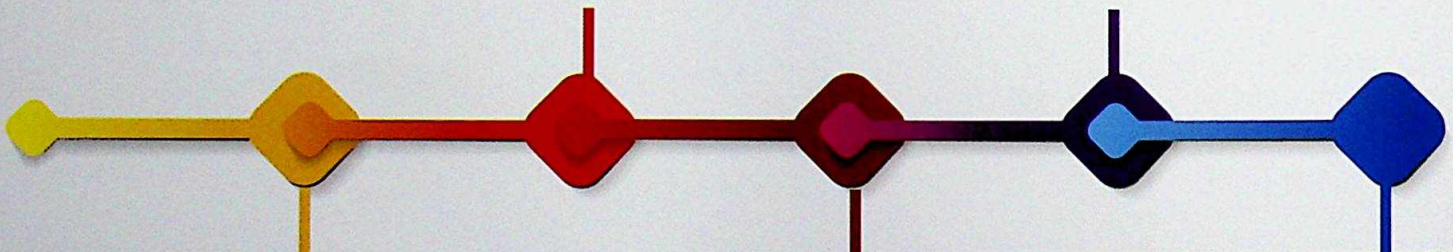


22nd February 2017
60-Day National Plan

-Chaired by H.E the Vice President
Vice Chair is HM Industry, Trade, and Investment
-Comprised of 10 HMs, the CBN Governor, Head of Service,
Reps of NASS, LASG, KASG, and the private sector



23rd February 2017
Cross section of participants at the EBES
Kano Stakeholder Forum



July 2016
PEBEC Inauguration

-Chaired by H.E the Vice President.
Vice Chair is HM Industry, Trade, and Investment
-Comprised of 10 HMs, the CBN Governor, Head of Service, Reps of NASS, LASG, KASG, and the private sector



23rd February 2017
EBES Kano Stakeholder Forum

The deputy governor of Kano, Prof Abubakar, now delivering remarks on behalf of HE Governor Umar Ganduje at the EBES Kano Stakeholder Forum



24th February 2017
EBES Lagos Stakeholder Forum

The H. M Industry, Trade and Investment, Dr. Okey Enelamah and EBES Coordinator, Dr. Jumoke Oduwole at the EBES Lagos Stakeholder Forum



The Journey so far...



19th April 2017

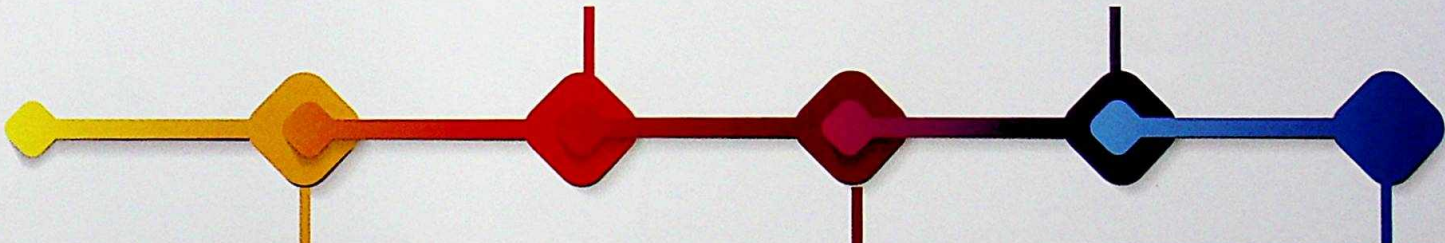
HM ITI Okey Enelamah and EBES Coordinator, Dr Oduwole pay a courtesy visit to His Excellency, Executive Governor of Lagos State, Akinwunmi Ambode



18th May 2017

Acting President signs Executive Order (EO1)

- Acting President H.E. Prof. Osinbanjo SAN signed an executive order (EO1).
- EO1 has five planks; transparency, default approvals, one government, port operations, entry experience of travelers and visitors.



24th February 2017

EBES Lagos Stakeholder Forum

Stakeholders contributing at the EBES Lagos Stakeholder Forum



24th April 2017

PEBEC completes 31 reforms

- A 70% completion rate across the 8 indicators.
- Highlights include single incorporation form for CAC, an e-planning platform for construction permits in Lagos, etc.

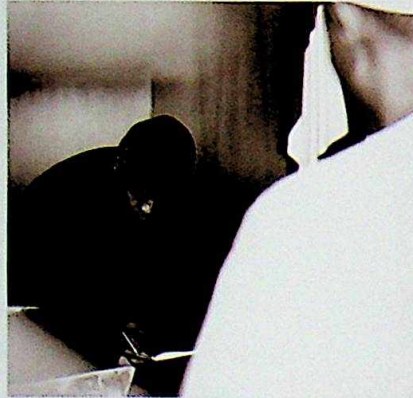


24th May 2017

Acting President HE Prof. Osinbanjo in a sensitization meeting with 2000 civil servants (grades 8 – 14) on the Ease of Doing Business



The Journey so far...



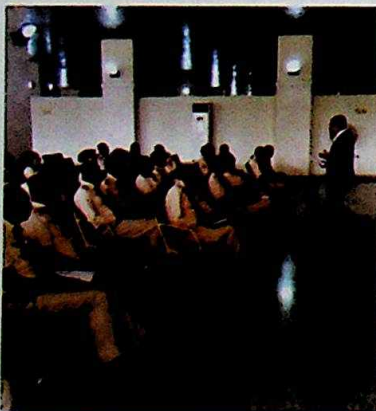
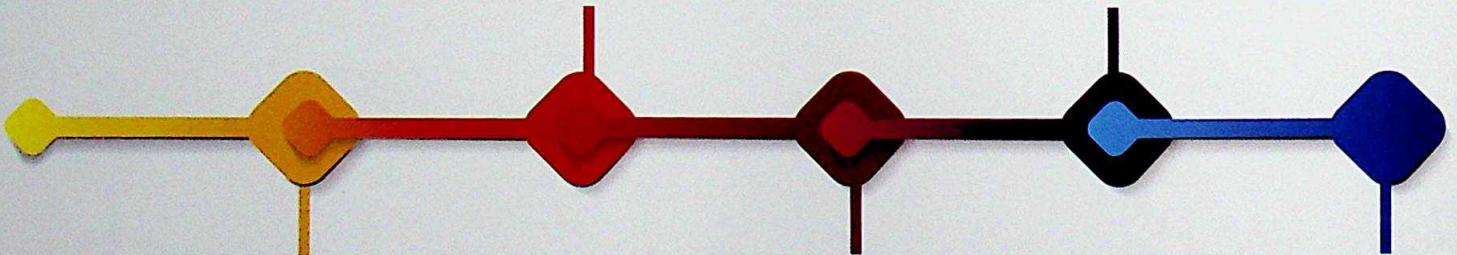
30th May 2017

Ag. Pres. Prof. Osinbanjo signing the recently passed Credit Reporting Bill & Collateral Registry Bill



**25th June 2017
The PEBEC Hackathon**

The winning team at the #PEBECHACK...Team Rhapsody



26th May 2017

Immigration officers stationed at the Abuja Airport going through an induction and sensitization session on the Executive Order (EO1) & Ease of Doing Business.



24th June 2017

"Govt" meets Biz meets Tech #PEBECHack



5th August 2017

EBES EO1 Operationalization Plan Workshop at FIRS

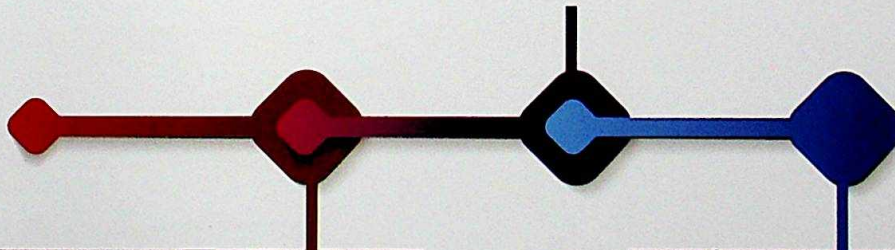


The Journey so far...



24th August 2017

A cross-section of participants at the kick-off of the Sub-national Doing Business (SNDB) project



24th August 2017

Kick-off of the Sub-national Doing Business (SNDB) project



29th August 2017

EBES Nigeria Coordinator, Dr. Oduwole at the Ventures Platform Ecosystem Dialogue Series on #EaseBizNG

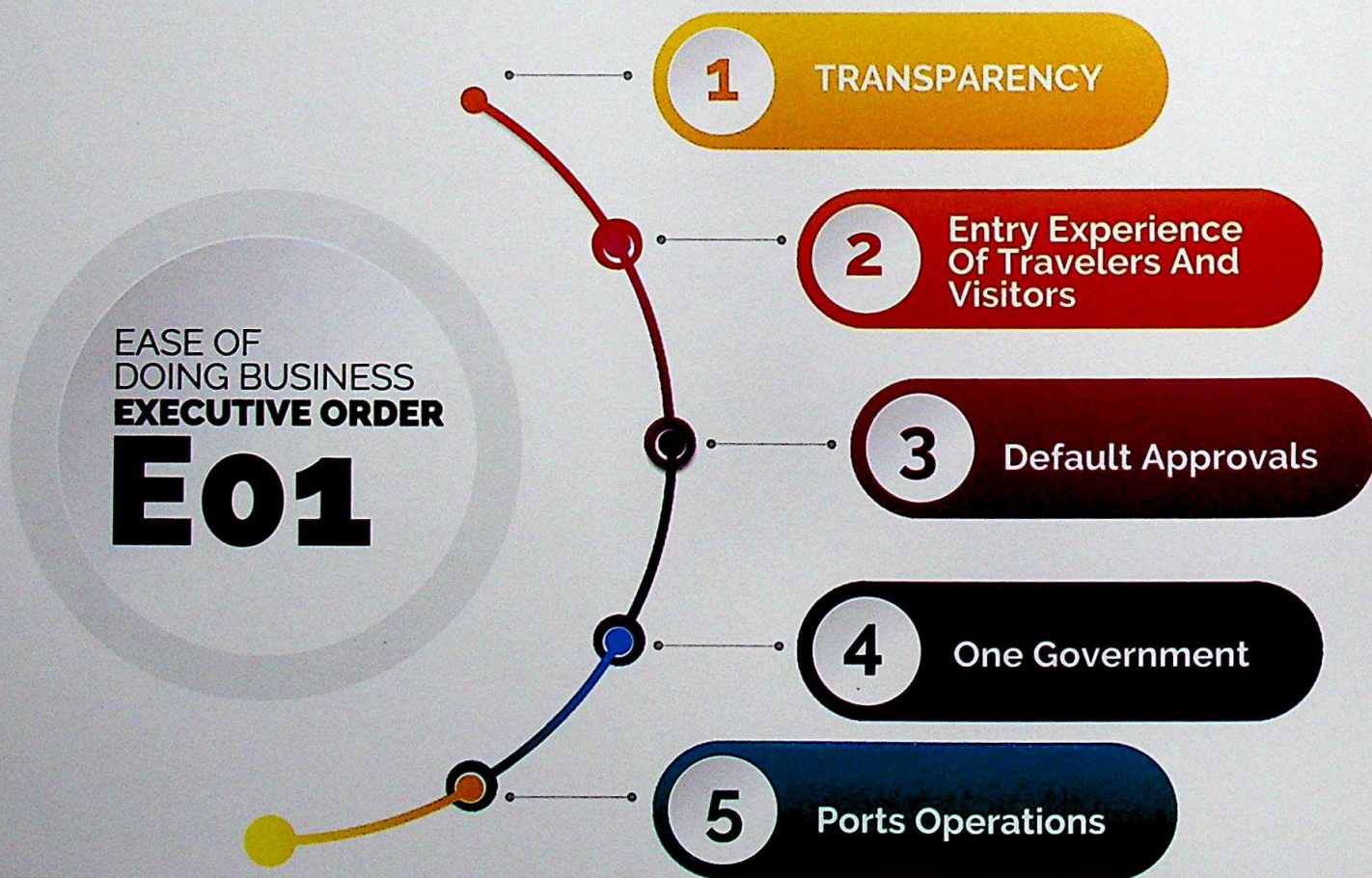


Current Initiatives

On 18/05/17, Nigeria's Acting President, His Excellency, Prof. Yemi Osinbanjo SAN, signed an executive order on transparency and improving the business environment in Nigeria.

The Executive Order (EO1) contained far-reaching measures with direct benefits for Nigerian businesses as a proof of the FG's commitment and determination to ease the business environment.

EO1 has five main planks:





TRANSPARENCY

All Ministries, Departments and Agencies (MDAs) shall publish a complete list of all fees, timelines, conditions & requirements for obtaining permits, licences & approvals

If there is a conflict between a published list and an unpublished list, the published list shall prevail



Fact:
Information is power, and more transparency goes hand-in-hand with better-quality government*

ENTRY EXPERIENCE OF TRAVELERS AND VISITORS

Ordinary tourist and business visas shall be issued within 48 hours

There shall be no touting at the airports

An up-to-date list of requirements and timeline for visa-on arrival shall be published on all immigration related websites

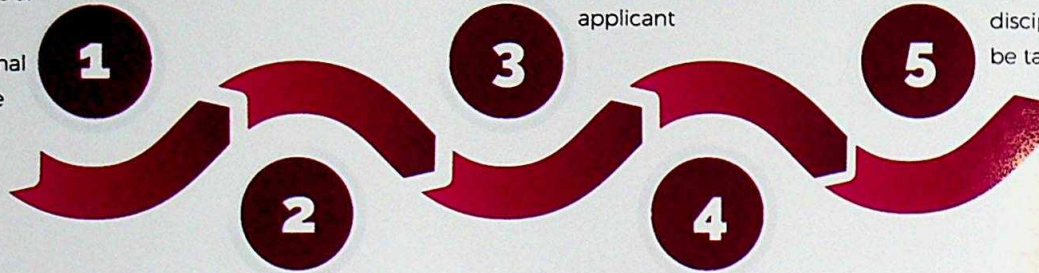


Fact:
As it is for humans, so it is for countries, it is hard to get past a bad first impression



DEFAULT APPROVALS

Any application not approved or rejected by an agency or official within the agency's specified timeline shall be assumed to have been approved



For rejected applications, reasons must be given to the applicant

Failure of appropriate officer to act on application within stipulated time without lawful excuse is misconduct and disciplinary actions would be taken

The applicant whose application is deemed granted may apply to the Minister in charge to issue a document or certificate as evidence of the grant within 14 days of lapse of the deadline

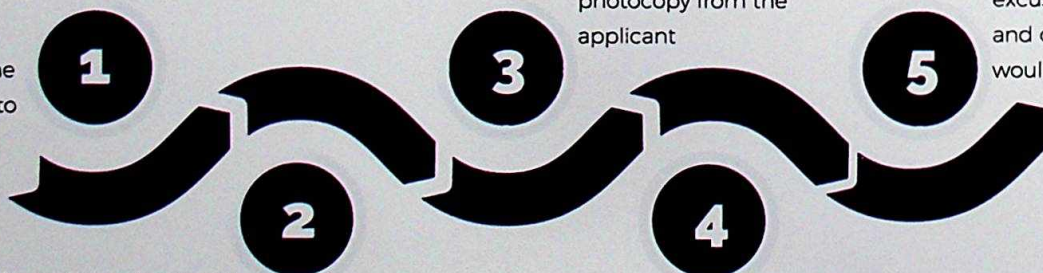
Agencies must communicate acceptance or rejection of applications to the applicants by at least two methods, including letters, emails and publications on websites

Fact:

Accelerating approval and permit processes can significantly increase revenues, attract investments and boost economic activities

ONE GOVERNMENT

The Heads of the MDAs are responsible for ensuring that the agreed terms of the SLAs are adhered to



The requesting MDA shall only request a photocopy from the applicant

Failure of the appropriate officer to act within the timeline stipulated in the SLA, without lawful excuse, is misconduct, and disciplinary actions would be taken

If an MDA requires a document from another MDA in order to deliver service to an applicant, it is the responsibility of the requesting MDA - not the applicant - to seek verification or certification from the issuing MDA

Service Level Agreements (SLAs) between MDAs and citizens shall be binding on the MDAs

Fact:

When a government works as one enterprise, it leads to a more efficient public sector, improved integrated services for citizens and enterprises, more transparent public processes, and more access to public information

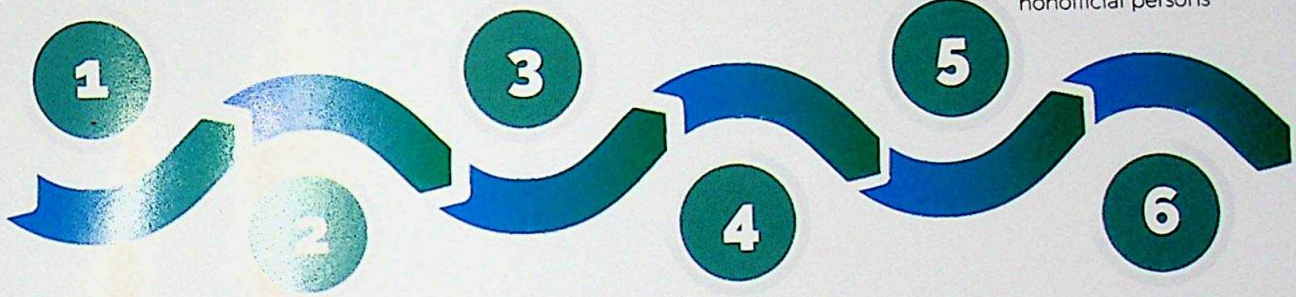


PORTS OPERATIONS

Each port in Nigeria shall assign an existing export terminal to be dedicated to the exportation of agricultural produce

Any official caught soliciting or receiving bribes from passengers or other port users shall be subject to immediate removal from post and disciplined

No touting allowed at the ports by official or nonofficial persons



1 All agencies present at the Ports shall harmonise their operations into one single interface station in one location in the port and implement by a single joint task force at all times

4 The new single interface solution at the Ports shall supply weekly data on goods arriving and departing Nigeria to the head of the MDA and head of the National Bureau of Statistics

6 The Apapa port shall resume 24-hour operations within 30 days of the issuance of this order

Fact: Ports are important. Around 80 per cent of global trade by volume and over 70 per cent of global trade by value are carried by sea and are handled by ports worldwide

"Every time that a public officer is an obstacle to business in any way he attacks the prosperity of our economy and he attacks our future, it means our children cannot find jobs."

HE The Vice President Prof. Osinbanjo SAN GCON
Chair PEBEC, March 2016

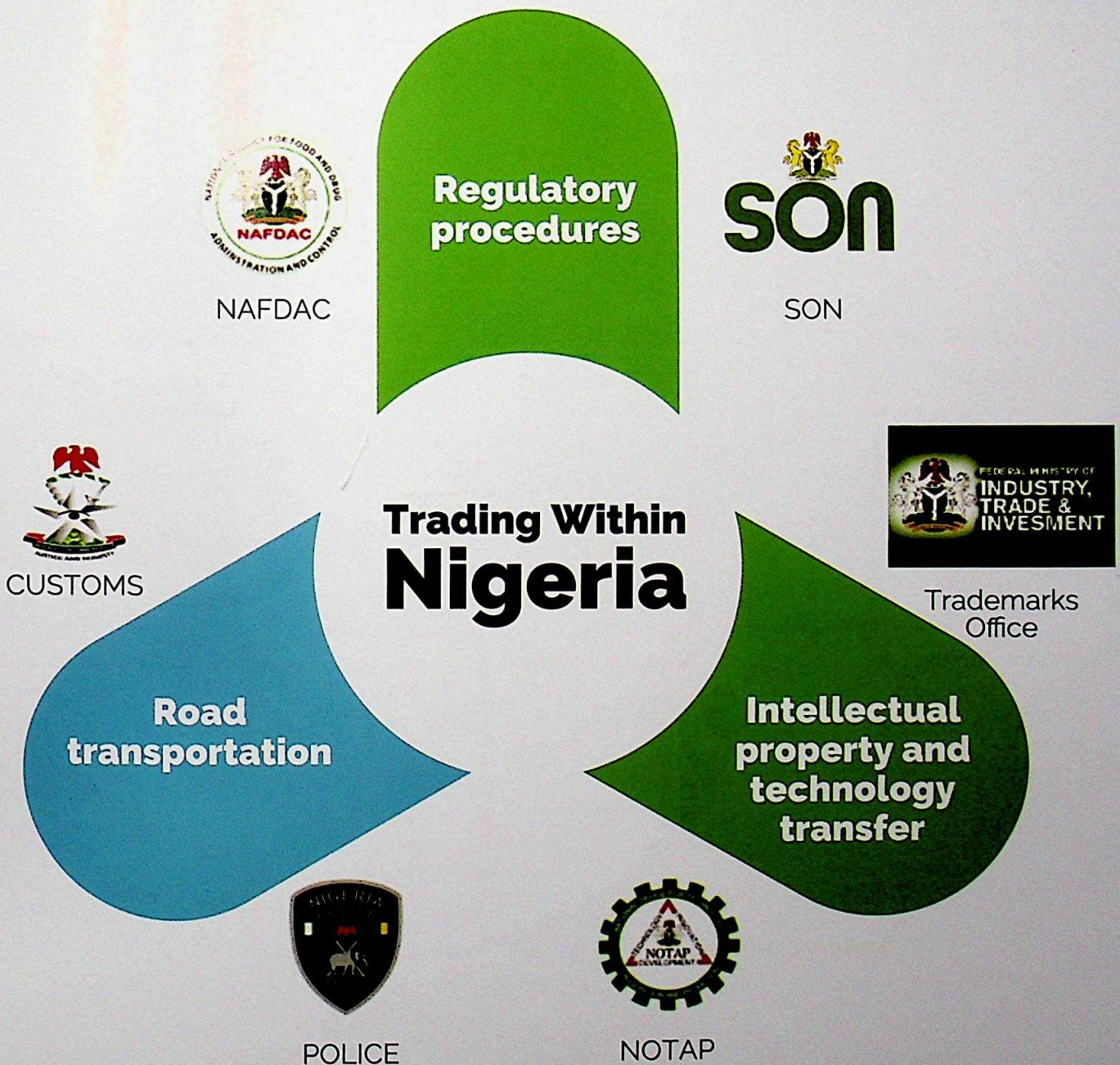


Taking Ease of Doing Business to all Nigerians



You spoke, we heard

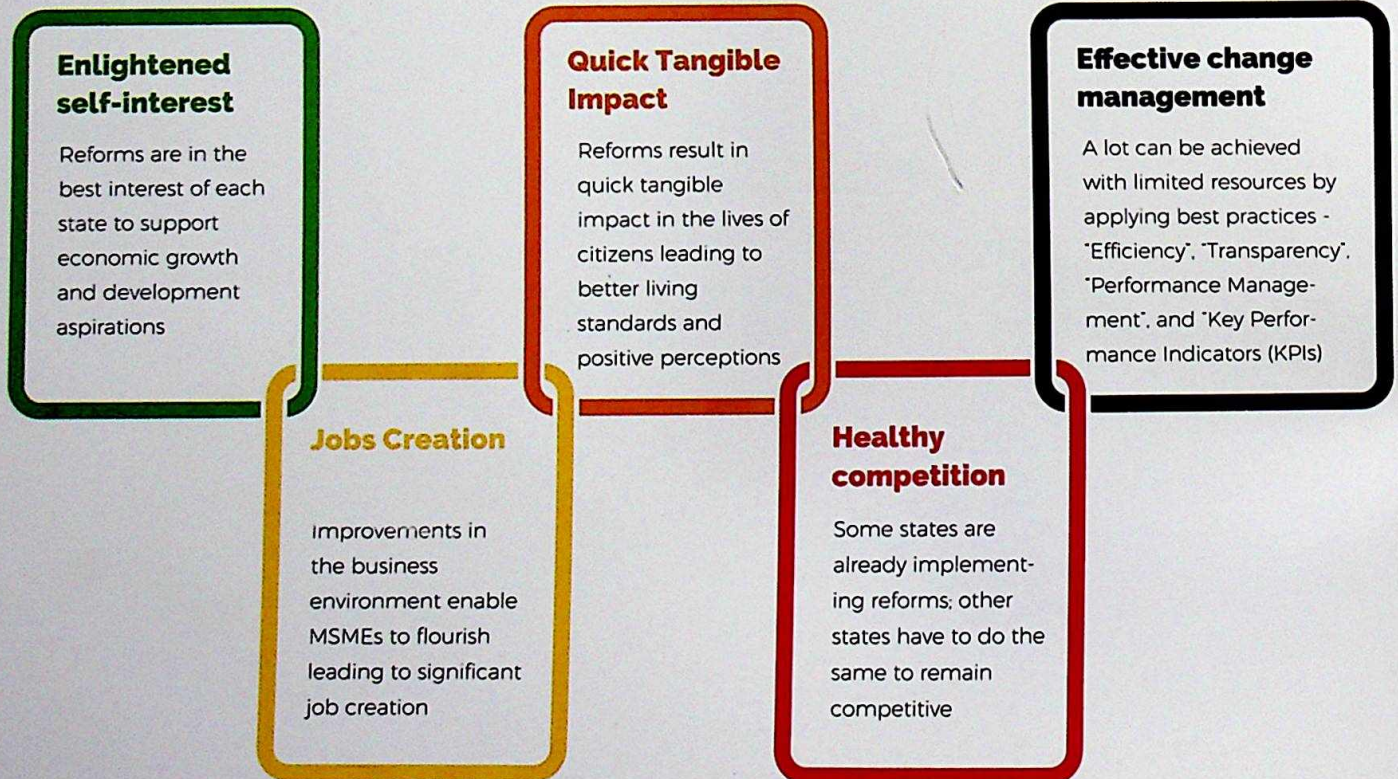
PEBEC-EBES has prioritized six MDAs to focus on for the new "Trading Within Nigeria" reforms





Why Ease of Doing Business (EoDB) at State Level is important?

There are compelling imperatives for sub-national reforms (and rankings) at the state level





PEBEC-EBES is partnering with States and the FCT across 11 areas of interest identified for reforms at the subnational level

WB SUBNATIONAL INDICATORS

**Starting a
Business**

**Enforcing
Contracts**

**Dealing with
Construction
Permits**

**Registering
Property**

In addition to the four WB indicators, PEBEC-EBES is collaborating with State Govts and the FCT across 6 additional areas of interest

**Trade/Inves
tment &
marketing**

**Growth &
Productivity**

**Transparency
& accessibility
to information**

SECURITY

Infrastructure

**Regulatory
environment**

**Access to
land &
property**



In Summary

The underlying key objectives are



INSTITUTIONALIZATION

Build the capacity of the Agencies to deliver

Strengthen the capabilities of the Agencies for the long-term, to sustain the improvements on an on-going basis

Strengthen political will and determination by the government to effect changes and improvement



COLLABORATION

Foster cooperation between the Ministries, Departments and Agencies and also across States, National Assembly and Private Sector

Effective Coordination between all the relevant agencies to provide a unified view of implications and improvements

Proper planning to eliminate the critical binding constraints



CONTINUOUS IMPROVEMENT

Be a 'moving target' to make Nigeria a progressively easier place to do business

Means to constantly measure and monitor the improvements

Effect hands-on implementation support for the changes and improvements



Regulatory Experience Survey

Dear Respondent,

In furtherance of the Ease of Doing Business reforms of His Excellency President Muhammadu Buhari, the Presidential Enabling Business Environment Council (PEBEC) was formed to progressively and sustainably make Nigeria an easier place to do business.

PEBEC is supported by the Enabling Business Environment Secretariat (EBES), which is responsible as part of its mission for engaging with key stakeholders in Nigeria's business and economic environment, of which you are a valued member.

We are reaching out to you to help shape our initiatives and inform our understanding of the community's experience of doing business in the country – in particular, how you have interacted with regulatory agencies relevant to your industry or sector in the past six months.

Please take a few minutes to complete this survey. Your responses are anonymous and will be used in an aggregated form only.

On behalf of the PEBEC, we thank you in advance for your participation.

Best regards,

Dr. Jumoke Oduwole

Senior Special Assistant to the President on Industry, Trade & Investment
Office of the Vice President
State House Abuja

***Required**

1. What industry or sector do you operate in? *

Mark only one oval.

- Agriculture
- Construction/Real Estate
- Consumer Goods
- Automobiles/Auto Parts
- Financial Services
- Healthcare
- ICT and Telecoms
- Mining, Solid Minerals
- Oil and Gas
- Aviation, Travel and Tourism
- Media/Entertainment
- Hotels and Hospitality
- Road and Rail Transportation
- Power Generation
- Shipping
- Others



2. Mention 1 regulator within your industry that you have interacted with in the past 6 months? *

3. Please state briefly the nature of your interaction *

4. On a scale of 1 to 5: How would you rate the performance of the regulator during your interaction. *

Mark only one oval.

	1	2	3	4	5	
Very Poor	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Excellent

5. Please briefly explain your reason for the rating above? *

6. What was the outcome of your interaction with the regulator? *

Mark only one oval.

- Positive: It was to my advantage
- Negative: It was to my disadvantage
- Indifferent: It was neither to my advantage nor disadvantage



A snapshot of our future

FINANCIAL TIMES

MONDAY, FEBRUARY 4 2019

Bounce Back

Nigeria Reaches yet another milestone with less than 20% of the population under the poverty line

Surfing the wave

Silk Road reduces costs for businesses made a pile in the... PAGE 11

How to Spend It

... Arctic

Nigeria has come a long way over the last three years, bouncing back from the brink of a near economic disaster to become a textbook example of how an African country can turn itself around.

When oil prices crashed to \$30 a barrel in 2015, the country took an economic nose dive that led to a recession for five quarters. Its heavy reliance on oil exports saw the Naira devalue in the parallel market to over 500 Naira to a Dollar.

The Buhari administration had to act and act fast. It took the radical step of launching the Nigerian Industrial Revolution Plan to reinvigorate the non oil sectors, create jobs and develop a growing SME segment.

“What they have done is nothing short of a miracle” says the IMF Chief.

How did they succeed where others have failed?

The Government pledged its unwavering commitment to reforms aimed at creating a business-friendly environment. Today, the results are there

Nigeria: A Textbook African Success Story



for all to see.

Visas are processed at the borders within 30 minutes of arrival; new pre-clearance processes enabled by technology push goods through the ports at lightening speed; the number of tax payments a year has been slashed from 59 to 12; and the number of days required to start a business has dropped to a few hours.

Nigeria is now the location of choice for investors into Africa, with the knock-on effect of creating 1 million direct new jobs since 2016. Today it ranks 100 out of 189 countries for ease of doing business- a far cry from its ranking of 169 in 2016

SOURCE

Enabling Business Environment Secretariat