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INVESTORS

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infrastructure INVESTMENT WORLD

EUROPE 2012

Low risk,
long term,
consistent returns

19 - 21 November 2012,
Wyndham Grand Hotel, Chelsea, London

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PARTNERS IN CHINA, HONG
KONG AND THE UK.

TOP 10 reasons to attend



Take advantage of new opportunities in co-investments, emerging EU infrastructure and government initiatives.

Join Europe's infrastructure investor community as they discuss the opportunities and challenges of the coming year at the most established infrastructure investment event in the sector.

- 1 Uncover European and global investors' appetite.** Meet and hear from a wide pool of European and global investors on their investment appetite into global infrastructure.
- 2 Hear from a fantastic line-up of institutional investors on what they really want.** Get into their mind-set as they share their selection criteria and factors of consideration for new investments.
- 3 Uncover the new opportunities in Europe's alternative energy** infrastructure projects with EDF, the Atlantic Council and the EIB
- 4 Meet the full value chain from operator to GP** of your economic and social infrastructure project.
- 5 Tell European and global investors about your infrastructure project funding needs.** Uncover the largest scope of infrastructure investors and facilitators of capital-raising.
- 6 Learn how Sithe Global, EISER, EDF, Balfour Beatty, Hochtief and others** construct their risk return profiles on infrastructure investing.
- 7 Hear from YIELCO, Swiss Re, Allianz and others** on how to create new opportunities through co-investment models
- 8 Join our focus day and capitalize on** the long term, low risk opportunities offered by infrastructure debt
- 9 Develop new business partnerships through exclusive networking opportunities.** Build and cultivate new business partnerships with institutional investors in 10-plus hours of exclusive networking time. This is the easiest way to cultivate new business alliances.
- 10 Best place to meet hard-to-access key** decision-makers in infrastructure funding. With dozens of leading international and European investors congregating to share the best investment strategies and opportunities, this is a must-attend event for all infrastructure stakeholders

speakers 2012

"The only infrastructure event to bring the key investors every year!"

Phil Page | Head of Infrastructure | Cardano

Key Speakers



Jacques Demers
President and CEO
OMERS Strategic Investments



Laurence Monnier
Fund Manager
Aviva Investors



Bernhard Muller Head of
Division **Partnerships**
Germany Project Transfer, Federal Ministry of Finance, Germany



Valentijn Thijssen
Manager of Structured Products
APG Investments



Jürgen Maier
Director
Allianz Investment Management



François Bergère Head of PPP Unit **Ministry of Economy, Finance and Industry, France**



Jens Henrik Staugaard Johansen
Managing Partner
APK AAIP



Dylan Grice
Global Strategist
Société Générale



Marc Bollen
Deputy Director PPP
Netherlands and Financial Manager A15, Ministry of Transport



Nigel Frisby
Investment Manager,
Private Equity & Infrastructure
Greater Manchester Pension Fund



Barbara Ridpath Chief Executive
International Centre for Financial Regulation



Holger Linkweier
Managing Director
Hochtief AirPort



Serge-Alexandre Lauper
Co-Head of Investment Management
Swiss Re



Mike Redican
Managing Director
Deutsche Bank



Ian Rylatt
CEO
Balfour Beatty Infrastructure Investments



Hubertus Baumer
Senior Investment Manager
Generali Deutschland Immobilien



John Campbell
Senior Partner
Campbell Lutyens & Co.



Rob Gregor Managing Director
Balfour Beatty Infrastructure Partners



Georg Grodzki
Head of Credit Research
Legal and General IM



Philip Coggan
Buttonwood Columnist
The Economist



Ronan Lory Finance Director
Energy Sourcing and Customer Supply, EDF Energy

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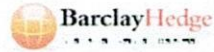
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Sithe Global Power

AN ENERGY & INFRASTRUCTURE INVESTOR



CHAIRMAN AND CEO : BRUCE WROBEL (pictured above)

OPERATIONAL HEADQUARTERS: NEW YORK, UNITED STATES OF AMERICA

INVESTMENTS IN AFRICA IN THE LAST 5 YEARS:

1. PARTNER IN THE \$900 MILLION BUJAGALI HYDROPOWER PROJECT ON UGANDA'S NILE RIVER.
2. OWNERS OF GLOBAL ALUMINA, A CANADA-LISTED COMPANY DEVELOPING A \$5.5BN ALUMINA REFINERY IN THE REPUBLIC OF GUINEA
3. SEACOM LTD, A MAURITIUS-BASED COMPANY BUILDING EAST AFRICA'S FIRST INTERCONTINENTAL SUBMARINE FIBRE-OPTIC CABLE, A \$650 MILLION PROJECT.

ATTRACTIVE INVESTMENT SECTORS (In Bruce Wrobel's Words)

"Africa has enormous potential to develop hydro-powered capacity, critical both for reliable power, and for the renewable side to wean Africa off oil-fired generation and other fossil fuels. We also see agriculture as an enormous growth opportunity for Africa, and our financial partners have particular interests or strengths in particular sectors. We are scouring the continent for the right projects and the right project opportunities."

SITHE'S INVESTMENT SELECTION PROCESS

"It is very important that the project has strong local and governmental support because of some daunting issues investors face in Africa, such as corruption. We found that the larger the project, the less susceptible it is to corruption. The more transformational the project might be for a country or a region, the less susceptible it is to corruption because the benefit in seeing a project succeed is much stronger. So, we look for large, we look for transformational and we are also looking for those areas that will have a long, secure future in terms of the demand for whatever they produce."

AFRICA'S INVESTMENT PROSPECTS FOR THE NEXT 10 YEARS

"We will see strong economic growth on the continent. When you compare Africa to China or to some of the other leading economies, it is both larger in terms of natural resources and economic potential, and dwarfs any other region on the planet in terms of its long-term potential...Africa is going to be an enormously dynamic place in a few years from now...the opportunity for investment there and for procuring opportunities will never be as attractive and bright as they are today".

For more information on this listed investor, please contact:

Ade Ebimomi, President / CEO,

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Standard Bank-ICBC Ventures

CHINA TO AFRICA INFRASTRUCTURE INVESTORS



PRESIDENT AND CEO : Craig Bond (pictured above)

OPERATIONAL HEADQUARTERS: Beijing, China

INVESTMENT VEHICLE:: The Industrial and Commercial Bank of China

The Industrial and Commercial Bank of China (ICBC) officially opened its first representative office in Africa in November 2011 in South Africa. This move, coming on the heels of ICBC's purchase of 20% of Standard Bank, is aimed at deepening the ties between China and Africa. As the largest commercial bank in China, ICBC boasts a powerful customer base, leading information technology and diversified products; and is a market leader in major business areas in China.

EXISTING INVESTMENTS IN AFRICA

- The 1200 MW Mmamabula Power Station in Botswana
- The Integrated Coal Mine in South Africa
- The Angola Social Housing Construction Project
- The Syndicated US\$ 1.2billion Agricultural Loan to Ghana COCOBOD

ATTRACTIVE INVESTMENT SECTORS

China and Africa through the Standard Bank- ICBC Ventures are exploring common areas of interest in fields such as

- Finance
- Energy
- Telecommunications,
- Tourism and Transportation
- Aerospace.

ICBC'S INVESTMENT SELECTION PROCESS

Craig Bond, pictured above, says China is interested in two things: to grow African economies and create new markets for Chinese goods and services., so it can fully utilize its huge industrial capacity. So far, he says, the Chinese have directly invested in African resources or engaged in off-take agreements, with bilateral investments worth up to US\$50billion in total. At the same time, China has become Africa's biggest trading partner, conducting some US\$100billion worth of trade in 2009.

AFRICA'S INVESTMENT PROSPECTS FOR THE NEXT 10 YEARS

Bond says in the last two years China's appetite has rebounded, including sourcing minerals from Australia and South America, but that the real focus for Chinese companies is Africa., where they are seeking partnerships on the back of infrastructure development. He estimates that China would have invested over US\$1trillion in Africa's infrastructure in the next 10 years, and are focusing on infrastructure development in Nigeria, Ghana, Zambia, Botswana, Uganda and Kenya.

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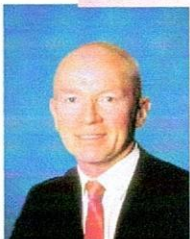
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Templeton Asset Management

EMERGING MARKETS INVESTORS AND MANAGERS



EXECUTIVE CHAIRMAN: Mark Mobius . Executive Chairman, Templeton Emerging Markets Group (pictured above)

OPERATIONAL HEADQUARTERS: New York, United States of America

INVESTMENT VEHICLE: IN AFRICA: Templeton Emerging Markets Group.

Franklin Resources, Inc is a global investment management organization also known as Franklin Templeton Investments. With managed assets of over US\$720Billion, it is one of the world's largest investments vehicles with investments spread over different market sectors across the globe.

ATTRACTIVE INVESTMENT SECTORS (in Mark Mobius own words)

"Investors may be quick to associate political risk with emerging or frontier markets, but every country in the world faces some degree of political risk. When administrations change, for instance, policies can change, affecting the investment landscape and market outcomes. Sometimes these changes can be a good thing. Recent events such as the "Arab spring" in northern Africa and the Middle East in 2011 and the post-election reforms in Myanmar this year could bring investors interesting new opportunities.

As I regularly visit countries many investors would deem "risky" due to an unstable political climate, people often ask me about it. I have referenced Pakistan as an example of why many investors have a heightened perception of political risk in emerging markets. Headlines coming out of Pakistan could easily lead investors to flee. However, sometimes the media can make a situation appear worse than it really is, creating a cycle of negative investor sentiment which can cause markets to decline further than, in many cases, we think company-specific fundamentals dictate"

TEMPLETON'S INVESTMENT SELECTION PROCESS

"Money gravitates to places where there is certainty and predictability of the application of taxes and law. If there is uncertainty regarding foreign exchange regulations, taxation and property ownership then investors tend to be very short-term and skittish". Government also need to realize that good legal systems are key to investment and economic potentials, as well as encourage market-oriented economies, where the larger part of the economy is determined by market forces and the widespread privatization of government enterprises through government and private sector partnerships where the effectiveness of market-oriented managements can play an important role in increasing productivity."

AFRICA'S INVESTMENT PROSPECTS FOR THE NEXT 10 YEARS

"At the moment, South Africa is the king of sub-Saharan African investing, but Nigeria is coming up fast. In North Africa, Egypt is the major market. Liquidity, however, is the major concern, and those markets that are most liquid are the ones that will see investment flows. But what is really needed to broadly unlock the values of African resources and human potentials are law and order. With the elimination of corruption and a predictable set of rules on which investors can depend....so-called "frontier markets" such as Argentina, Nigeria and Kenya offer faster growth than other emerging markets. There's lots of volatility and lots of problems in trying to get your research done, but I think these frontier markets are really interesting".



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Power Assets Investments

POWER PLANTS & INFRASTRUCTURE INVESTORS



PRESIDENT AND CEO : TSO KAI SUM (pictured above)

OPERATIONAL HEADQUARTERS: HONG KONG

INVESTMENT VEHICLE: POWER ASSETS HOLDINGS LIMITED

Power Assets Holdings Limited is a global investor in power and utility-related businesses with investments in electricity generation, transmission and distribution, renewable energy and gas distribution. To date, Power Assets Investments has a portfolio of 12 investments over six countries in four continents, representing interests in over 6,800MW of power generation plants and 400,000km of electricity and gas networks, including:

- Ratchaburi Power Company Ltd, Thailand
- Stanley Power, Canada
- Outram Limited, China
- Seabank Power, United Kingdom

and Distribution Networks, including:

- UK Power Networks Holdings Limited, United Kingdom
- ETSA Utilities, Australia
- Powercorp, Australia
- CitiPower, Australia
- Wellington Electricity Lines Ltd., New Zealand

ATTRACTIVE INVESTMENT SECTORS

Power Assets Investments primary focus is electricity generation, transmission and distribution, and has been powering the city of Hong Kong for more than 120 years. Leveraging on such solid foundation, they have established a strong presence with investments in the United Kingdom, Australia, New Zealand, Mainland China, Canada and Thailand, bringing sustainable energy and lighting up the lives of millions around the world.

POWER ASSETS ' INVESTMENT SELECTION PROCESS

Power Assets ' strategic focus of seeking growth in the global business arena has helped it establish an increasingly diverse worldwide interests. Power Assets seeks investments in such areas and regions where there is a assured stream of income for its investments .

AFRICA'S INVESTMENT PROSPECTS FOR THE NEXT 10 YEARS

Power Assets is looking to diverse into the African markets to take advantage of the increasing energy requirements of the region. It is estimated that in the next 5-10 years, a large percentage of Power Assets investment returns will come from the large potentials of the emerging markets of Africa such as South Africa, Angola, Nigeria, Ghana, Egypt, Tunisia and South Sudan.

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Schulze Global Investments

EMERGING MARKETS INVESTORS



PRESIDENT AND CEO : Gabriel Schulze (pictured above)

OPERATIONAL HEADQUARTERS: Singapore

INVESTMENT VEHICLE:: Emerging Markets Private Equity Fund

ATTRACTIVE INVESTMENT SECTORS

Schulze Global Investments recognizes and targets potentials in the following sectors:

1. Agriculture
2. Natural Resources
3. Infrastructure (including power plants)
4. Logistics
5. Manufacturing
6. Tourism.

SCHULZE GLOBAL INVESTMENT SELECTION PROCESS

Schulze Global Investments prefers to seek firms and organizations with positive cash-flows and management teams that have proven, if nothing else, that they can keep an investment running. Schulze Global looks at not only to the explosion in commodity exports in Africa, but equally the results of a decade of economic reform programmes, including privatizations, profound adjustments to macroeconomic regimes, and increasingly open trade and investment policies.

AFRICA'S INVESTMENT PROSPECTS FOR THE NEXT 10 YEARS

Schulze Global Investments maintains that the economic outlook for Africa is bright, as one of the fastest growing regions in the world, with diverse growth driven by a mix of domestic and export-driven industries, and a rapidly expanding middle-class. "Africa offers highly compelling investment opportunities across a range of industries;...the opportunities for private equity are diverse, but the key is finding companies which can take private equity capital into their business and actually understand how to apply it effectively and efficiently to achieve growth" - Gabriel Schulze.

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EISER Infrastructure Partners

GLOBAL INFRASTRUCTURE FUND



PRESIDENT AND CEO : HANS MEISSNER (pictured above)

OPERATIONAL HEADQUARTERS: LONDON, UK

INVESTMENT VEHICLE:: EISER GLOBAL INFRASTRUCTURE FUND

Set up in 2005 with EUR 1.1 billion of capital commitments, EISER Global Infrastructure is now fully invested with a diversified portfolio of 11 operating and development investments with a combined enterprise value exceeding EUR 3 billion.

EISER is currently raising its second fund, EISER Infrastructure Fund II, targeting capital commitments of EUR 1 billion, focusing on investments in European OECD countries.

ATTRACTIVE INVESTMENT SECTORS

EISER invests primarily in the following sectors:

- Energy
- Environmental Services
- Transportation
- Social Infrastructure

EISER'S INVESTMENT SELECTION PROCESS

EISER makes equity investments in private companies which generate strong and predictable cash flows. EISER looks to invest in companies operating in regulated industries or those uniquely positioned in their respective markets, and in Greenfield projects with demonstrable long term contractual income streams. A targeted investment approach and active portfolio management enable EISER to deliver consistent returns for investors.

AFRICA'S INVESTMENT PROSPECTS FOR THE NEXT 10 YEARS

EISER currently has no investments in Africa but strongly believes that the African continent offers a strong potential for profitable returns on investments. To this end, EISER is contemplating raising a third fund, after the EISER Infrastructure Fund II, to target investments in the energy, environmental services, transportation and social infrastructure sectors of the emerging economies of Africa.



For more information on this listed investor, please contact:

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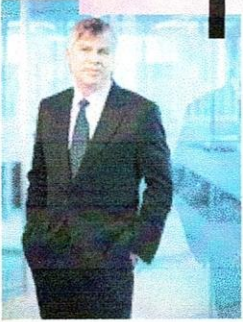
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OMERS Strategic Investments

GLOBAL INVESTMENTS IN INFRASTRUCTURE



PRESIDENT AND CEO : JACQUES DEMERS (pictured above)

OPERATIONAL HEADQUARTERS: TORONTO, CANADA

INVESTMENT VEHICLE:: BOREALIS INFRASTRUCTURE (Manages infrastructure investments for OMERS) .

ATTRACTIVE INVESTMENT SECTORS

Borealis Infrastructure is a world leader in developing infrastructure investing as an asset class for institutional investors. They have a proven track record in identifying, investing and managing infrastructure investments around the world, including Africa. Borealis' infrastructure investing generally involves direct investments in inflation-sensitive assets that are critical to the long-term success of a modern industrial economy such as transport (roads, railways, etc) power generation and distribution, and banking. Some infrastructure investments are subject to regulatory establishment of rates, service delivery levels or both. Individual investments generally require capital commitments for a minimum of 15 to 20 years and typically generate consistent annual cash flows – a perfect fit in meeting long-term pension obligations.

OMERS' 'S INVESTMENT SELECTION PROCESS

OMERS' track record as a seasoned and successful infrastructure investors has been the result of diligent investment selection process. Since its establishment in January 2009, OMERS Strategic Investment has established itself as an investment vessel to drive and promote certain corporate initiatives that will position it as a global player, incubate investment platforms that do not fit into existing investment mandates, and further differentiate it from conventional pension funds by burnishing its reputation as a pension-based investment enterprise unlike any other in the world. Its investment selection strategies across the globe incorporate involve building long-term relationships with both like-minded investment and industry partners to invest capital alongside OMERS and to source and create attractive investment opportunities.

AFRICA'S INVESTMENT PROSPECTS FOR THE NEXT 10 YEARS

Africa, along with others in the emerging market economies, presents massive investment opportunities for OMERS investment objectives because of its population, natural resources and a growing middle class. The increasing cases of leadership and governmental stability across the region will ultimately ensure that its full potentials are achieved. OMERS want to be part of this in the medium and long-term.

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Package				
Days	Before 31 July 2012	Before 31 August 2012	Before 30 Sept 2012	After 30 Sept 2012
3 Day Conference Pass 19-21 November 2012	£3,300+ VAT £660 = £3,960 SAVE £586	£ 3,500+ VAT £700 = £4,200 SAVE £306	£ 3,625 + VAT £725 = £4,350 SAVE £156	£ 3,755 + VAT £751 = £4,506
Plus 25% Service Charge	£3,960 + SC £990 = £4,950 SAVE £682	£4,200 + SC £1,050 = £5,250 SAVE £382	£4,350 + SC £1,087 = £5,437 SAVE £195	£4,506 + SC £1,126 = £5,632

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with representative offices in the UK, China, Canada, UAE and Hong Kong

WHO WE ARE

We are a firm of economists, accountants and finance professionals providing specialty consulting services on foreign direct investment and project funding.

WHAT WE DO

We consult for businesses and governments seeking technical, financial and managerial partnerships from abroad, and for foreign direct investors looking for safe, stable and viable destinations for their investments outside of their home countries.

Here at FDIB, we've simplified the entire process of foreign direct investment. From identification through negotiation, implementation and management, our methodologies take the shroud of complication away from a process that is, actually, a little complex.

HOW WE DO IT

FDIB designs operational methods and strategies for the successful execution of clients' briefs. For foreign investors, our financial and management experts research the company, industry or region you are interested in, and carry out due diligence with special emphasis on current and past performances, present operational status, risk assessment, political stability, government policies and regulations, ease of doing business, profit repatriation laws and long-term growth potentials.

THE SECTORS WE COVER

Power Generation. Agriculture. Mining. Transportation.
Oil & Gas. Water & Sewage Treatment. Tourism.
Pharmaceuticals. Engineering & Construction. Shipping.
The Whole Works.



THE MANAGEMENT TEAM AT FDIB



THE INVESTMENT TEAM AT FDIB

FDIB...we've developed a simple approach to a complex process.