



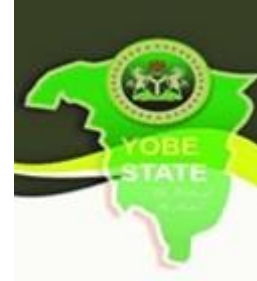
Investments in Health: The Case for Public-Private Partnerships

Breakfast Meeting
Thursday, May 27, 2021





Outline



Yobe State Drug and Medical Consumables Management Agency

Public-Private Partnership (PPP) with Local Pharmaceutical Manufacturers

The PPP Mandate – Access to Quality Medicines

The PPP Mandate – Access to Affordable Medicines

Other Outcomes from the PPP

Impact of the PPP

Opportunities

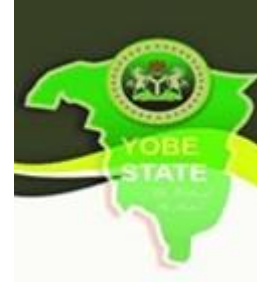
Next Steps





Background

- Yobe State started implementing the Drugs Revolving Fund Scheme (DRFS) since its creation in **1991**
 - Previous attempts to make **safe** and **affordable** drugs and medical consumables **available** and **accessible** to clients have not met expectations.
 - Some of these schemes include the **PTF-DRF; hospital based DRFS; the free MNCH (including under 5) & accident victims; SDSS; and PBF**
 - In addition, the preponderance of fake and substandard drugs posed a huge threat to the provision of a sustainable drugs and medical consumables supply, and to the health and well being of the people of Yobe State
 - Lastly, the sub-optimal coordination of donated drugs and other inputs also led to wastages
- All these informed the decision by the current administration to sign the enabling laws establishing the **Yobe State Drugs and Medical Consumables Management Agency (YODMA)**



The PPP Mandate - Access to Quality Medicines



- ✓ Direct access to local manufacturers
- ✓ Shared accountability for medicine quality

Accountability for Medicine Quality



The PPP Mandate - Access to Affordable Medicines



- ✓ Access to distributor pricing
- ✓ Lock down pricing over an extended period



Positive Outcomes from the PPP (1/2)



Direct relationship with the Local Pharma companies and PMG-MAN



Simplified procurement process suitable for a growing DMA



YODMA and Local Pharma companies' operations are growing concurrently in the State



Positive Outcomes from the PPP (2/2)



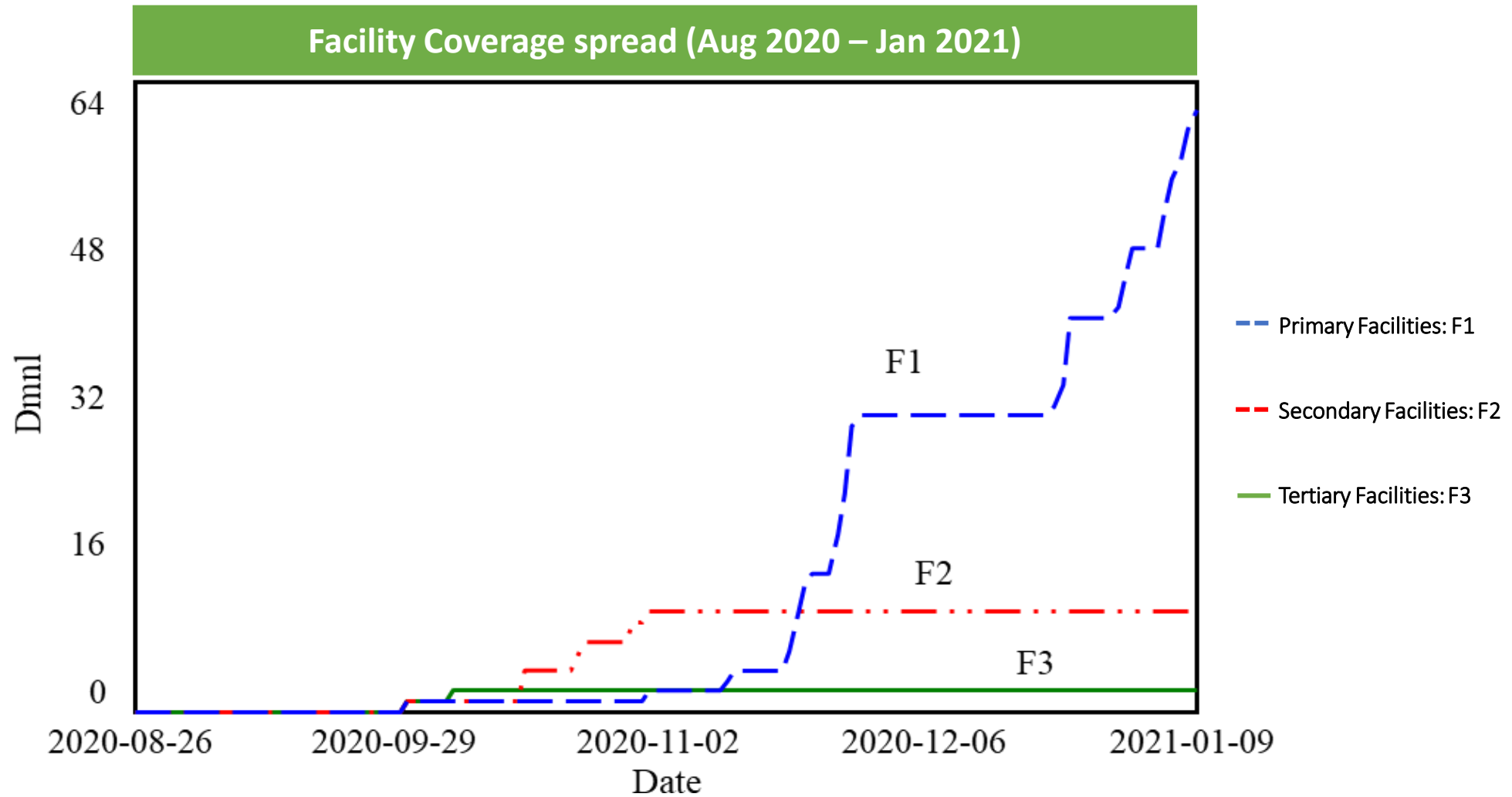
Access to capacity building opportunities for the YODMA Staff around operations



Access to research opportunities to improve the efficiency of YODMA's processes



Key Benefits – Increasing Facility Coverage





Key Benefits - State Supply Chain infrastructure



Warehousing

Increased profit margins strengthening investment capabilities for WH upgrades



Optimal quantities of live-saving commodities available at Central warehouse



Created by Beoris from Noon Project

Last Mile delivery



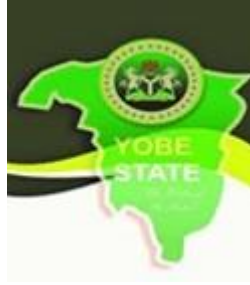
Increased profit margin used to fund CAPEX e.g. 3 heavy duty trucks for line haul operations



Increased working capital directed towards funding last mile distribution operations



Key Benefits – Operational Best Practices



The YODMA adopting a private sector mindset towards the management of the State's public health SC system.



The YODMA leveraging its relationship with the private sector and increased profits to drive continuous improvements across its public health SC system.



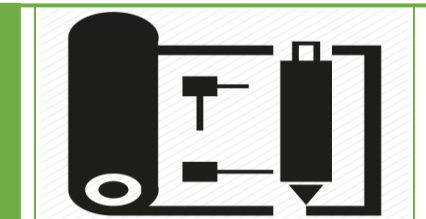
Opportunities for the State

All ward focal PHCCs, secondary and tertiary HFs implementing the DRF by December 2021

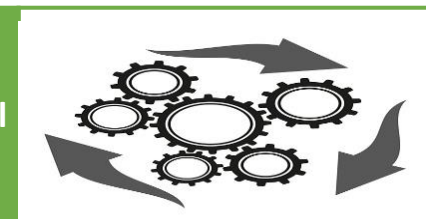
Scale up to other PHCCs in the State by December 2023.



YODMA recently adopted the National blueprint in line with the Supply Chain Strategy. This provides an opportunity for donors to align with YODMA priorities to enable integration of public health programmes



YODMA to institutionalize the PPP operations to ensure sustainability. This provides an opportunity for ARC_ESM to strengthen the unit to carry out all requisite operations





**HOW DO WE WORK TOGETHER TO ACHIEVE
THESE AND MORE IN YOBE STATE AND FOR
OTHER STATES?**