



NGF-NESG ECONOMIC ROUNDTABLE (NNER)

Implementation of the NESG-NGF Memorandum of Understanding (MOU) signed October 2017



The NNER

The NGF-NESG Economic Roundtable (NNER) is a sub-national platform expression of the Nigerian Governors Forum and the Nigerian Economic Summit Group, based on the Memorandum of Understanding that was signed between both institutions at the 23rd Nigerian Economic Summit in October 2017.

The NNER is dedicated to:

- Promote sub-national competitiveness for regional development
- Build State capabilities to develop unique set of institutions, policies and factors for improved productivity



Our Mission

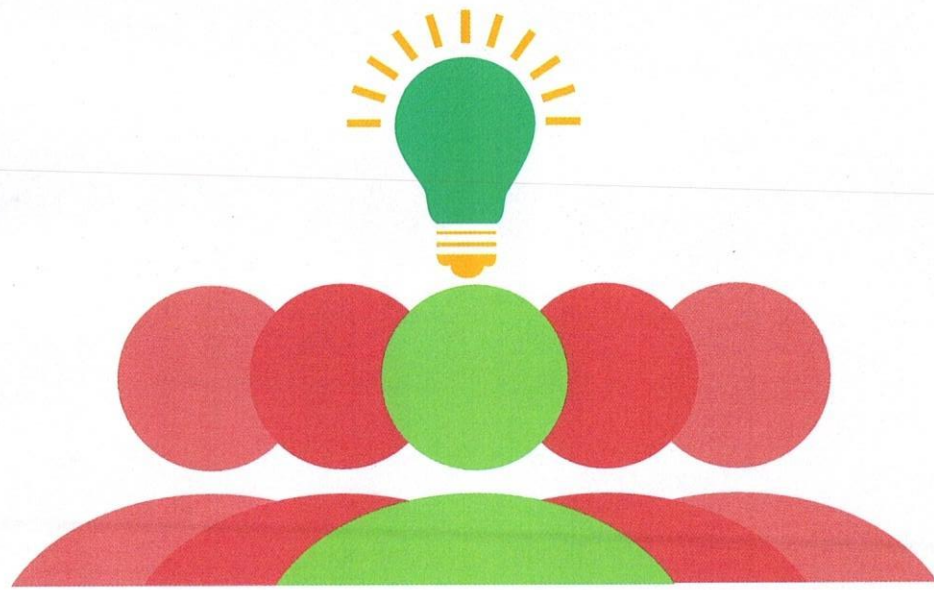
“A non-partisan and not-for-profit public-private dialogue platform devoted to promoting good governance and sub-national competitiveness through policy support and the delivery of robust reform engagements between sub-national governments and the private sector to ensure better service delivery and long-term national competitiveness”

Our Vision



“ To become the one-stop resource centre for building unique capabilities that deliver sub-national entities that are economically viable and self-sufficient ”

Our Core Values



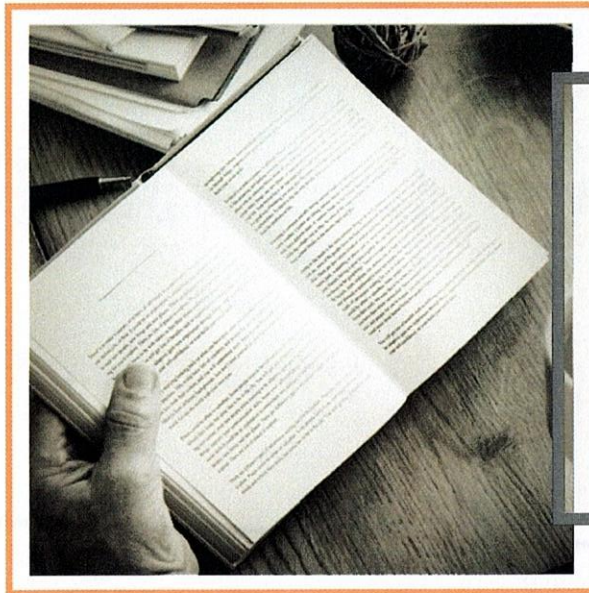
Accountability

Integrity

Collaboration

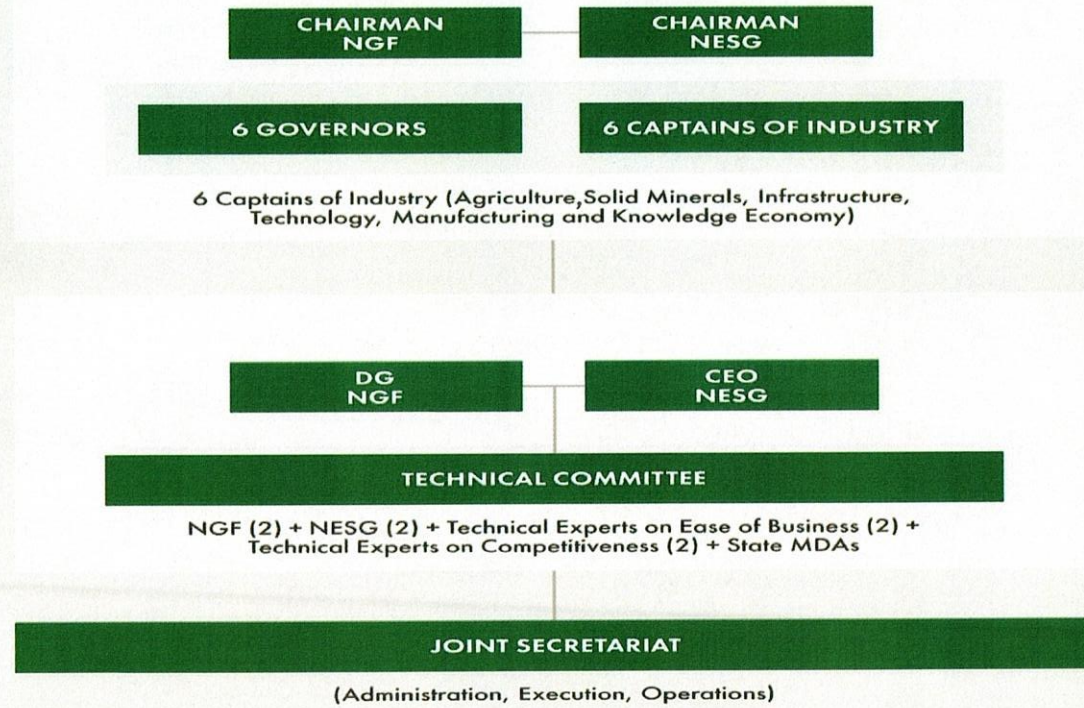
Professionalism

Value Proposition



**Public-private sector
capability to achieve
sustainable results**

NNER Structure



STEERING COMMITTEE

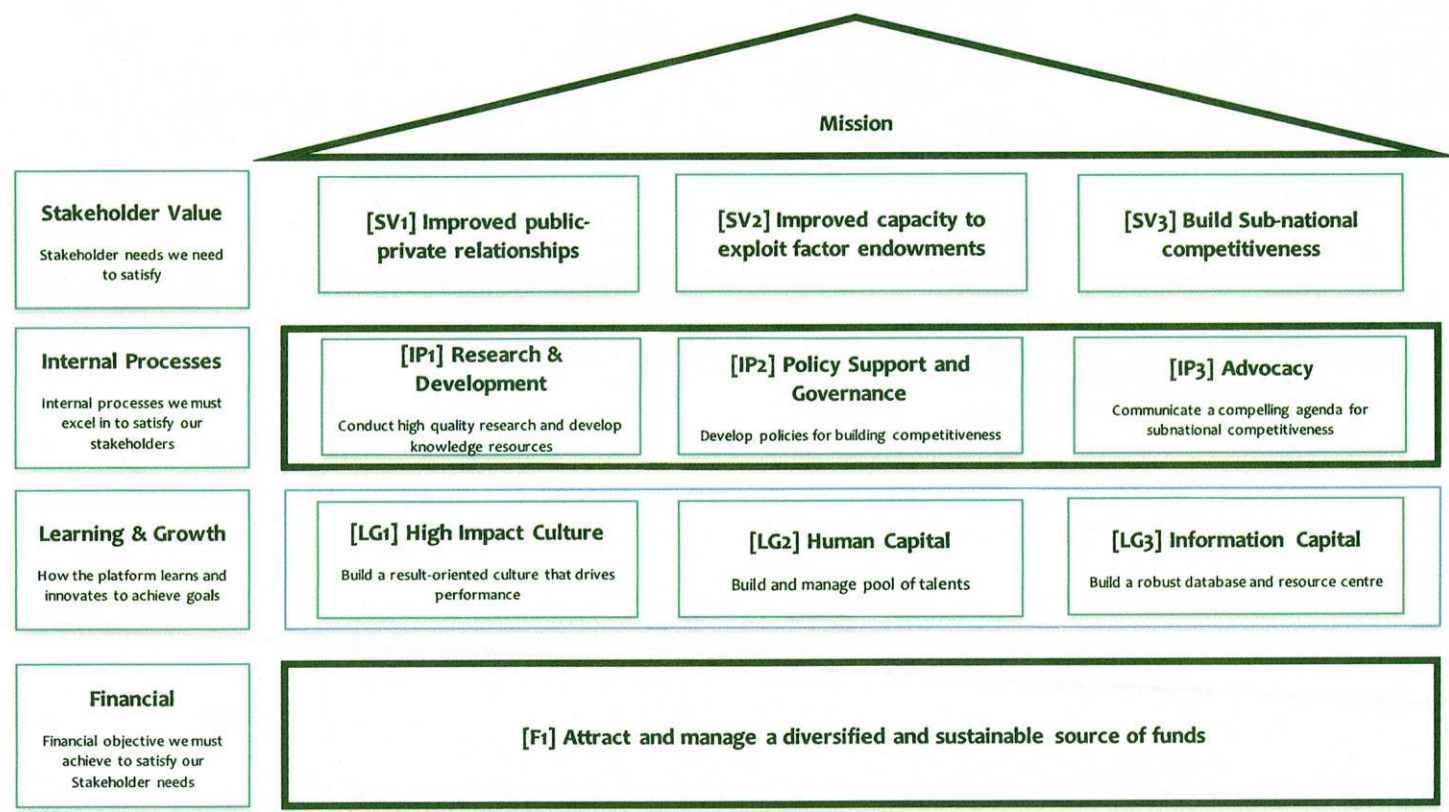
TECHNICAL COMMITTEE

SWOT Analysis



	Strengths	Weaknesses	Opportunities	Threats
Stakeholder Value	<ul style="list-style-type: none"> Strong stakeholder receptiveness to partnership Access to the 36 States 	<ul style="list-style-type: none"> Platform has limited role on reform implementation 	<ul style="list-style-type: none"> Government and private sector interest in improving ease of doing business and national competitiveness 	<ul style="list-style-type: none"> States are at different levels of commitment/readiness Private sector mistrust and public sector apathy to engage External interference Varying levels of competitive readiness Failure of government to meet commitments Reform fatigue
Internal Processes	<ul style="list-style-type: none"> Strong convening power Robust engagement framework for public-private dialogue Strong national brand 	<ul style="list-style-type: none"> Limited capacity to manage political misalignments 	<ul style="list-style-type: none"> Existing reform programmes on good governance and competitiveness 	<ul style="list-style-type: none"> Weak institutional capacity at the sub-national level to drive reforms Execution gap due to red tape and weak regulatory/policy framework
Learning & Growth	<ul style="list-style-type: none"> People and core competencies 	<ul style="list-style-type: none"> Limited capacity across consolidated/ specialized fields Incomplete datasets 	<ul style="list-style-type: none"> Opportunities to leverage competences and institutional capabilities in governance and competitiveness 	<ul style="list-style-type: none"> Deficit in skills and competences in the civil service Poor maintenance of socioeconomic data
Financial	<ul style="list-style-type: none"> Growing network of donor and private sector financing Grants and fund-raising capabilities 	<ul style="list-style-type: none"> Limited internal funds 	<ul style="list-style-type: none"> Donor and government interest in improving ease of doing business and national competitiveness 	<ul style="list-style-type: none"> Lack of budgetary provision to support reform process

Strategy Map



Balance Scorecard



Value Perspective	Statement of what the strategy must achieve and what's critical to its success	How success in achieving the strategy will be measured and tracked	The level of performance or rate of improvement needed	Key action programmes required to achieve objectives
	↓ ↑	↓ ↑	↓ ↑	↓ ↑
	Objective	Measure(s)	Target(s)	Initiative(s)
Stakeholder Values [SV]	[SV1] Improved public-private relationships	<ul style="list-style-type: none"> • Number of Letters of Intent (LOI) signed • Number of signed LOIs implemented 	<ul style="list-style-type: none"> • 50% of LOI signed • 25% implementation of signed LOIs 	<ul style="list-style-type: none"> • Organise a PPP facilitation programme
	[SV2] Capacity to exploit factor endowments	<ul style="list-style-type: none"> • Capacity to secure investment partnerships • Number of regional summits held 	<ul style="list-style-type: none"> • 10% adoption rate of reform toolkit • Minimum of two summits per annum 	<ul style="list-style-type: none"> • Conduct regional summits on competitiveness • Conduct national workshop on competitiveness
	[SV3] Build sub-national Competitiveness	<ul style="list-style-type: none"> • Number of policy notes adopted by Sub-national governments • Number of sub-national governments that have adopted the competitiveness toolkit • Number of reform commitment 	<ul style="list-style-type: none"> • Four policy reports per annum • 50% adoption rate of toolkit • 30% reform commitment by States that have adopted the toolkit 	<ul style="list-style-type: none"> • Develop competitiveness toolkit • Set up monitoring mechanism for sub-national competitiveness • Organise national workshop on reform toolkit

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	↓ ↑	↓ ↑	↓ ↑	↓ ↑
	Objective	Measure(s)	Target(s)	Initiative(s)
Internal Processes [IP]	[IP1] Research & Development	<ul style="list-style-type: none"> • Number of research and knowledge resources produced 	<ul style="list-style-type: none"> • Four research reports 	<ul style="list-style-type: none"> • Develop and implement a research plan
	[IP2] Policy Support and Governance	<ul style="list-style-type: none"> • Number of technical assistance programmes deployed 	<ul style="list-style-type: none"> • 25% of technical assistance request delivered 	<ul style="list-style-type: none"> • Establish Joint Secretariat
	[IP3] Advocacy	<ul style="list-style-type: none"> • Number of advocacy briefs produced • Number of advocacy visits held with Sub-national governments • Number of partnerships established 	<ul style="list-style-type: none"> • Four advocacy briefs • 100% Advocacy visits to States that sign LOI to adopt toolkit • One BMO and CSO for each State engaged 	<ul style="list-style-type: none"> • Develop and implement advocacy and strategic communications plan

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	↓ ↑	↓ ↑	↓ ↑	↓ ↑
	Objective	Measure(s)	Target(s)	Initiative(s)
Learning & Growth [LG]	[LG1] High Impact Culture	<ul style="list-style-type: none"> % Execution quotient 	<ul style="list-style-type: none"> 80% strategic plan implementation 	<ul style="list-style-type: none"> Roundtable strategic plan implementation
	[LG2] Human Capital	<ul style="list-style-type: none"> % Human capital readiness 	<ul style="list-style-type: none"> 90% human capital readiness 	<ul style="list-style-type: none"> Design and implement human resource plan
	[LG3] Information Capital	<ul style="list-style-type: none"> % Completeness and accuracy of Secretariat database on sub-national competitiveness 	<ul style="list-style-type: none"> 85% completeness and accuracy 	<ul style="list-style-type: none"> Develop database on sub-national competitiveness
Financial [F]	[F1] Attract and manage a diversified and sustainable source of funds	<ul style="list-style-type: none"> % Funding performance against annual budget 	<ul style="list-style-type: none"> 75% funding performance against budget 	<ul style="list-style-type: none"> Funding plan development Organise fund raising programme Design financial management policy

Next Steps



Adoption of
Strategic Plan



Funding of Joint
Secretariat