

RECORD OF MEETING WITH THE GERMAN AGENCY FOR INTERNATIONAL COOPERATION (GIZ)

Date: 17th February, 2012

Venue: NGF Secretariat

Time: 3:00pm

Participants

NGF

1. A.B. Okauru
2. Afeikhena Jerome
3. Rakiya Bello Aliyu
4. Eleje Chinwe Juliet

GIZ

1. Dr. Manfred Matzdorf
2. Margaret Joshua

Following the courtesy visit of the GIZ team to the Secretariat, this meeting was convened to further deliberate on possible areas of collaboration with the NGF in providing support to the states, especially with linkages to the State Peer Review Mechanism (SPRM). THE SPRM Coordinator explained the status of the SPRM in States stressing that the review process enables State Governors to interact and share knowledge and experiences about projects and policies amongst themselves. He further assured the GIZ team that they could identify areas of interest as highlighted in the State Programme of Action (SPoA). Moreso, the SPRM Steering Committee has resolved to inform all the Development Partners about areas that need urgent intervention, so as to get their buy-in.

The GIZ is anchoring the Employment-oriented Private Sector Development (EoPSD) programme, which supports Micro, Small and Medium Enterprise (MSMEs) in various ways, with an objective of increasing income and employment thereby reducing poverty in GIZ partner states (Nasarawa, Plateau and Niger).

The GIZ is in the process of providing similar intervention in other states. It is currently conducting a baseline survey which involves interviewing companies to ascertain details of their formations, structure, strengths, weaknesses and constraints. The result of this survey in Kwara, Ogun and Oyo States would be incorporated in the SMEs report and provide insight to SMEDAN in their policy reviews.

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The meeting further discussed areas of collaboration between both organisations while highlighting the following best practices flagged by Germany:

- Renewable Energy
- Vocational and functional skills acquisition (Germany's educational system is a blend of theory and practice) the basis for this is that teaching and research are geared towards trending issues in society.

The NGF team identified the following areas of interest that Nigeria could learn from:

- Skills acquisition i.e studying institutions in place and how they are structured;
- Management of resources in terms of legal relations between the Federal government and its component units in a federal system;
- Educational revamping i.e the introduction of remedial courses that would integrate graduates into the national workforce and curb unemployment;
- The flow of policy from top to bottom and vice versa i.e how to synchronize federal and states issues into the national policy.

The GIZ team noted that Germany has committees that anchor specific areas who have readily available presentations for stakeholders that wish to replicate best practices. They therefore suggested that the tour begin in Berlin. States could be provided with tailor-made programmes to suit their needs.

Next Steps

- NGF to define specific areas of interest to States and forward to GIZ
- With this, GIZ would commence arrangements for the Forum's working visit to Germany
- An MoU to be drafted to further define relationship
- NGF Secretariat to include GIZ on its future programmes.

Flowing from the meeting of 17th February, 2012, between both organisations on the strategies for building stronger partnerships, the NGF Secretariat has identified areas of interest to States for which the partnership programme and collaboration for 2012 could be benchmarked. Below are the key areas of interest to States:

- Renewable energy programme
 - i. Independent Power Plants (IPPs)
 - ii. Utilities Management
- Educational Support
 - i. Vocational and Technical Skills Acquisition Training
 - ii. Graduate Employment Bridging Programmes
- Agriculture
 - i. Commercial Agricultural Scheme
 - ii. Water and Irrigation Programme

- Capacity Development and Training for State Policy Officers
 - i. Project Management
 - ii. Monitoring and Evaluation
 - iii. Budget/Planning Systems
- Industrial Parks/Technology Incubation and the Development of Small and Medium Enterprises
- Workshops and Conferences on State Policy Initiatives and Governance Legislations



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Your reference

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Registration no: HRB 12394

Chairman of the Supervisory Board
Hans-Jürgen Beerfeltz, State Secretary

Chairman of the Management Board
Dr Bernd Eisenblätter

Management Board
Dr Christoph Beier
Adolf Kloke-Lesch
Tom Pätz
Dr Sebastian Paust
Dr Hans-Joachim Preuß
Dr Jürgen Wilhelm

Dear Sir,

**RE: COLLABORATION BETWEEN THE GIZ/SEDIN AND
NGF**

Reference to your letter dated 13th April 2012 and discussions held with your organisations in December 2011 and February 2012 on the GIZ Pro Poor Growth and Promotion of Employment in Nigeria Programme (SEDIN) on possible areas of collaboration.

We welcome your request for close collaboration and try to relate it to the SEDIN Programme's Private sector focus and our proposed areas of collaboration with you in the area of peer review and peer learning for States on *investment promotion and private sector development*.

We also like to inform you that the request for support in *Renewable Energy* is related to an upcoming programme under the Nigeria/German Energy partnership. We would be able to facilitate the contact on this.

Concerning the requests for *Educational Support* (Vocational and Technical Skill acquisition); Capacity Development; Industrial park and *Agriculture*, we must iterate that SEDIN is not an agricultural development programme but 'lessons learnt' from our promoted agricultural Value Chains could be shared as a model for states to develop their agricultural sector using the GIZ's/SEDIN's Value Chain Link methodology, used by the SEDIN programme.

In this respect, we would like to collaborate with you through sharing our lessons learnt and experiences under the NGF as a platform for peer learning by states.

ASAP
TA
- lead out to contacts
- Reschedule 26th April 2012 request date
- submit letter art and request to
WFB
26/4/2012

April 18, 2012

We would like to request for a follow up meeting to discuss topics and modalities for the proposed visit to Germany with some Governors for exchange of experiences on Friday 26th April 2012 at 10.00h in your Office to already agree on the areas of interest, the number of days and number of participants so as to inform the facilitator for the study tour.

I recall that we had discussed some areas of 'good' or 'best practices' to learn from Germany, such as:

- The links and coordination mechanisms of the German Federal & state governance system with respect to administration, policy implementation and fiscal systems
- German policies and instruments in the promotion of private sector development, in general, and SME development, in particular, at federal, state and local government levels
- The German vocational education system (public-private partnership)
- Perspectives of more German investment in Nigeria: Opportunities and constraints.

The concept was to include - apart from NGFS staff members - especially Governors from those states where the SEDIN programme is actively supporting business environment reforms, i.e. Niger and Plateau States. The delegation should not exceed 10 members.

The idea was to start visits in Berlin (the two chambers of the federal parliament, the Federal Ministries of Economic Cooperation & Development, Economy & Technology, the German Chamber of Commerce & Industry and/or other federal private sector organizations, the Embassy of Nigeria followed by visits to two selected states ("Bundeslaender") with either links to Nigeria or specific interests to study models of successful industrial policy or education etc.

The most appropriate and feasible time for organisation and preparation of the visit would be June 2012.

We thank you for the opportunity to collaborate with your organisation and look forward to the collaboration yielding the desired impact.

giz

April 18, 2012

Thanking you in advance in anticipation of your positive response.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Manfred Matzdorf', with a long, sweeping flourish extending to the right.

Dr. Manfred Matzdorf
Head of Component
Enabling Environment