

RIVERS STATE OPEN FOR BUSINESS

BY CHIBUIKE ROTIMI AMAECHI, GOVERNOR, RIVERS
STATE

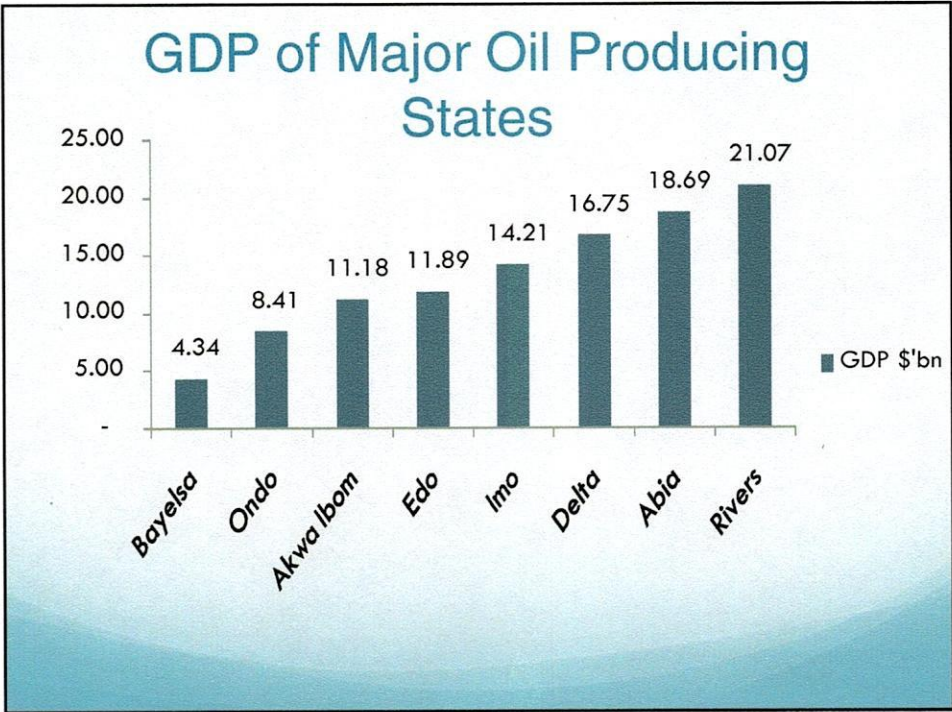
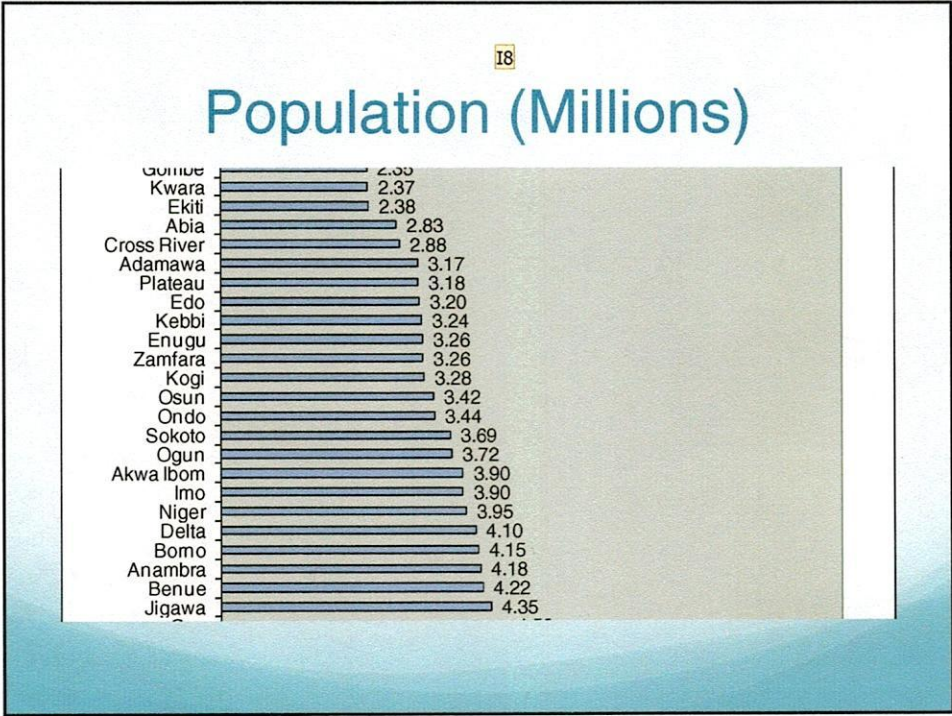
Rivers State: Economic Snapshot

Rivers State Snapshot

- ▶ Occupies 1.2% of the Nigerian land mass and home to 3.7% of the population
 - ▶ 6th most populous state in Nigeria
 - ▶ 2nd largest economy in Nigeria with a GDP of \$21.07bn
- ▶ Generates 30% of oil revenues
 - Nigeria It is the headquarters of Nigeria's hydro- carbon industry. It also home of Nigeria's only Oil and Gas Free Zone as well as several Off- shore oil and gas fields
 - Largest producer of oil and gas in Nigeria
 - Oil contributes 78.5% to GDP
 - In addition, Rivers state hosts multinational Oil and Gas Companies, Bonny NLNG, Shell Petroleum Development Co (SPDC), MOBIL, AGIP, CHEVRON,

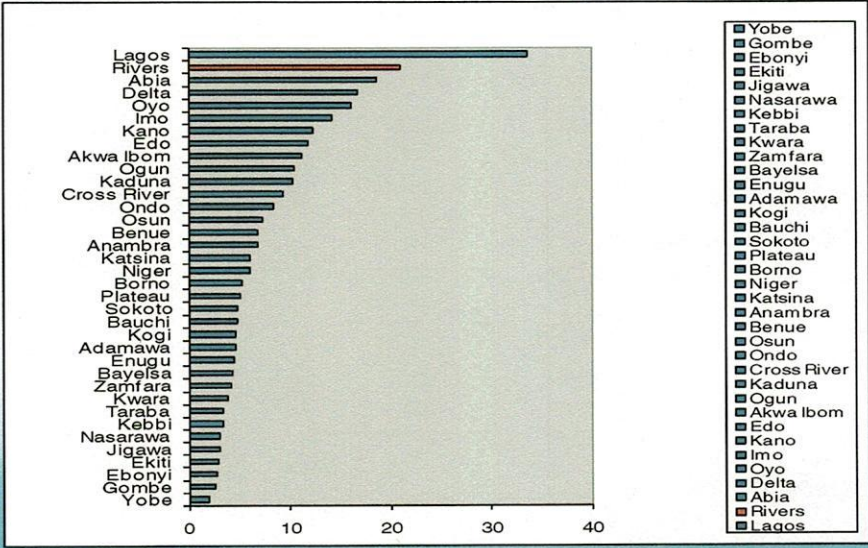
Economy score card

- Is currently credited with a long-term foreign and local currency ratings of 'B+' and a national long-term rating of 'AA-' by Fitch
- It is also the first state in Nigeria to receive a Standard and Poors rating: a 'B' long-term credit rating indicating a "stable outlook based on improved transparency"



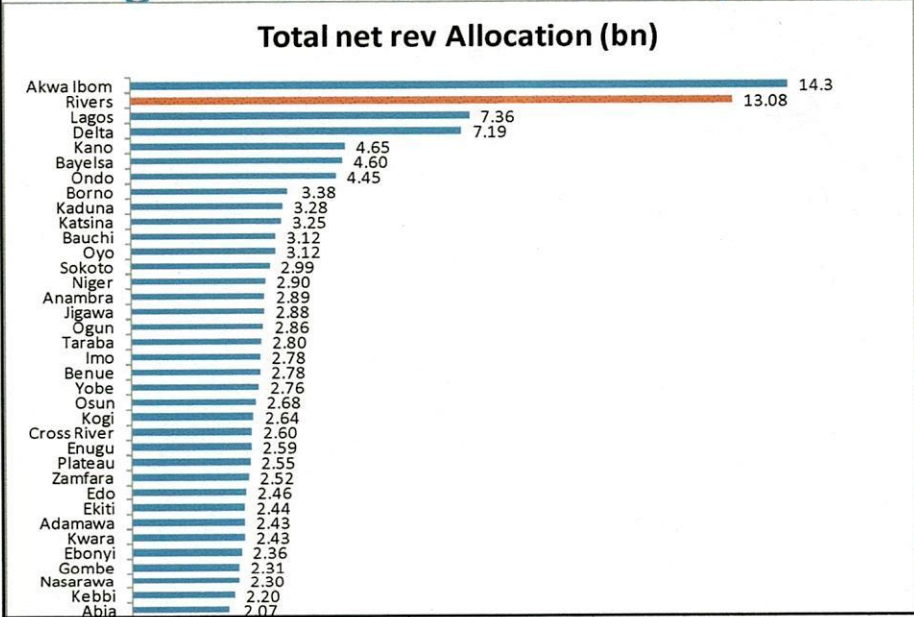
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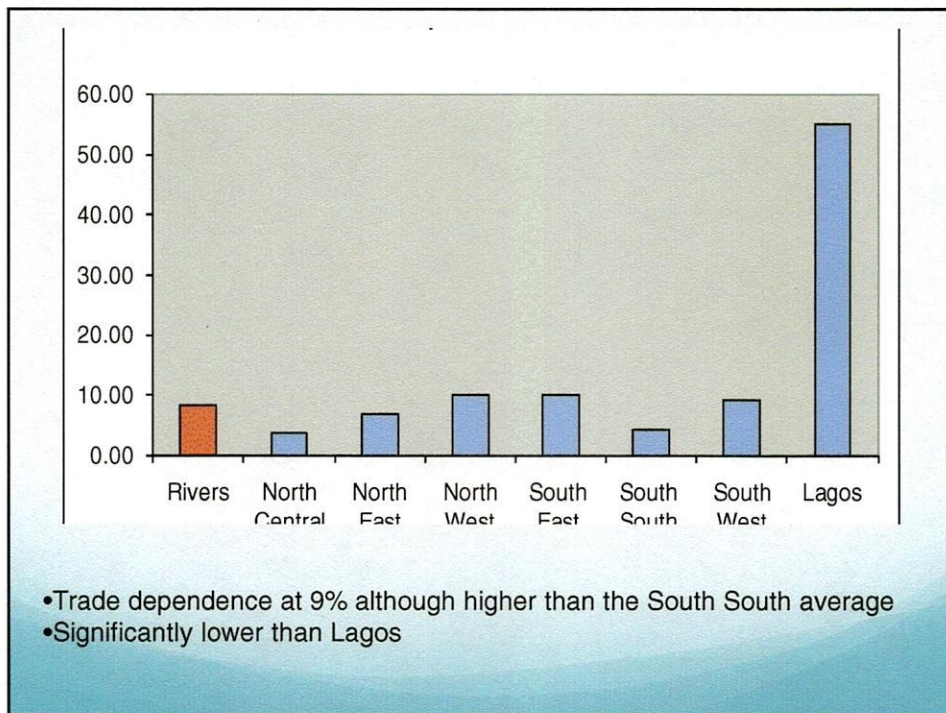
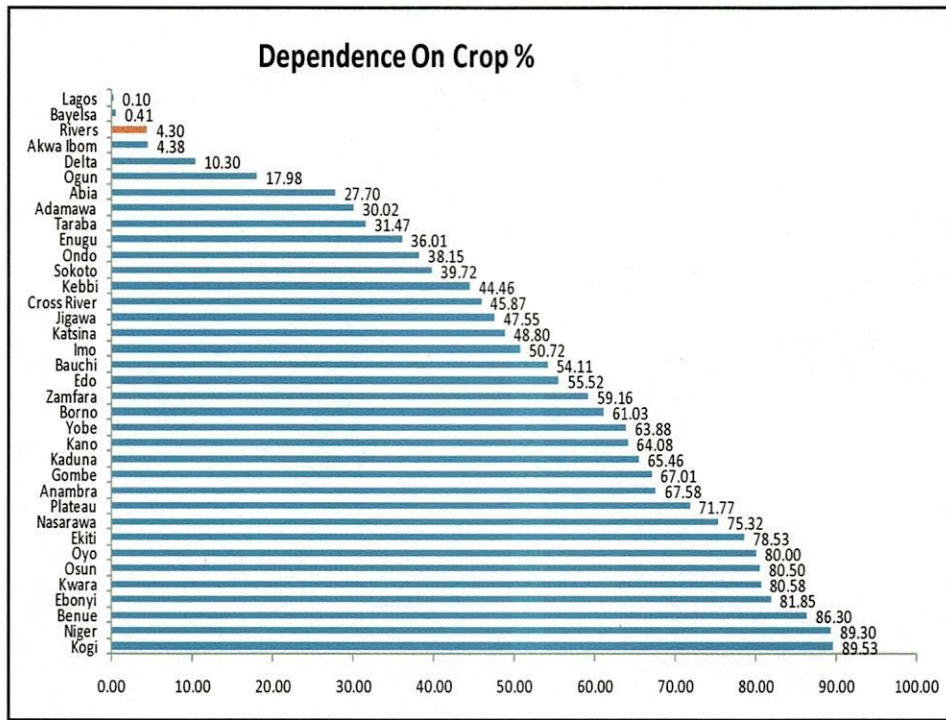
GDP Per State (\$bn)



Figures as at end 2010 (CBN)

Total net rev Allocation (bn)





OUR POLICY THRUST

- The policy thrust of the current Rivers State government is:
- To serve our stakeholders by rendering transparent and accountable stewardship anchored on integrity and good governance.
- to improve the quality of life of the people through rapid infrastructural development

Focus
✓ Agriculture

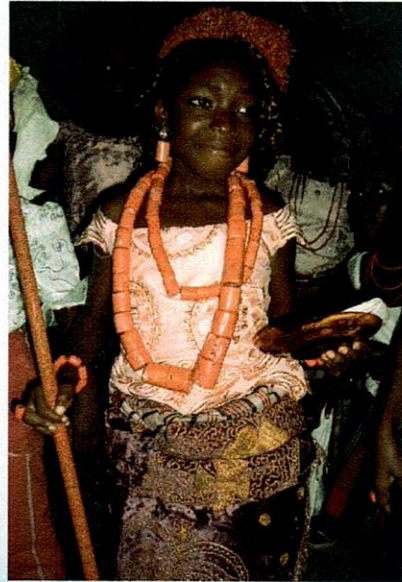
OUR EFFORTS : Infrastructure

- Minimum of N100 Billion invested yearly on roads/bridges/infrastructures in the past 2 years.
- Over 1000 km of roads under construction
- 10 major bridges under construction
- 20 minor bridges under construction
- 5 Flyovers/Interchange under construction
- 5 land reclamation/shore protection projects (Andoni, Opobo, Buguma, Abalama, Olombie/Owukiri Island)
- Shopping mall under construction, with plans for more malls and major entertainment centres (monte@ rivers project



OUR EFFORTS: Human Capacity Development

- Provision of undergraduate and post graduate scholarships to Canada and parts of Europe including the United Kingdom.
 - 90 of our students sent to Singapore to train in ICT are due back next month
- A total of 325 students are studying in 14 top Nigerian secondary schools while there are 100 oil and gas diploma students in Nigeria



Our Efforts: Education Sector

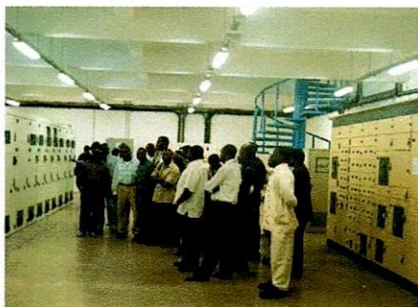
- Construction of over 500 model primary schools
- Construction of 24 model secondary schools in each LGA in the State
- Provision of ICT in schools and fully equipping the schools
- Comprehensive training programmes for Teachers



Our Efforts: Power

3 Power Stations

- Omoku 150 Mega Watts
- Trans Amadi 130 Mega Watts
- Eleme 75 Mega Watts
- Saipem is constructing a 180 megawatts of gas turbine for 195 million dollars, with plans to construct a second 180
- Building 7 Transmission Stations 132/33 KV
- By end of 2012, the Rivers State Government should be able to deliver an uninterrupted power supply in Rivers State



Our Efforts: Health care

- Construction of 160 Health Centres in all 23 LGAs of Rivers State (80 completed and functioning)
- Construction of specialist hospitals
- The New Rivers State Ultra Modern Dental and Maxillofacial Hospital on Aba Road by Garrison Junction
- The new Kelsey Harrison (Niger) Hospital
 - Completed syringe factory
 - Construction of bio lavicide manufacturing company Malaria eradication project



OUR EFFORTS: FOOD SECURITY

- Replicating the Songhai farms of Port Novo (a fully integrated mechanised farming project) so far 105 beneficiaries are being trained
- 314 HA of land already acquired
- a 20,000 ha oil palm plantation
- a Cassava Initiative that would cue into the Dutch mode. This would create at least 20,000 jobs by end of 2012.
- a 3000 ha banana plantation
- 600,000-bird poultry farm
- Numerous aqua culture , poultry and farm projects

OUR EFFORTS: SECURITY

- Trained 300 police men in Israel
- Built and equipped a standard police college with Israeli instructors
- Have a centralised rapid response call control centre. This is an emergency response centre with a three digit number 112
- Provide equipment and additional benefits and motivation for security personnel who serve in the state thereby making them more dedicated and effective

Our Efforts: Transportation

- Mono rail project work has started
- First phase deployment of 59 bus-stops (Lagos bus-stop to Oyigbo)
- Deployment of 60 buses as mass transit on Aba road and 320 taxis as internal mass transit within Port Harcourt metropolis.
- Purchase of 5 water taxis from Portugal, three already delivered.

Our efforts: Policy and Regulatory framework

- The Public Procurement Law No. 4 of 2008 establishes a Bureau of Public Procurement as the regulatory agency responsible for policy making and monitoring procurements of goods and services.
- The Public Private Participation in Infrastructure Development Law No. 5 of 2009 provides the policy and regulatory frame work for PPPs and reduces the risk of policy reversal by future administrations.
- The Greater Port Harcourt City Development Authority Law No. 2 of 2009 mandates the Authority in all situations to protect private investments (local and foreign) and to procure from the State Government guarantees, letters of comfort, indemnities or undertaking Contracts

Our efforts: Good governance

- Quarterly Accountability forum
- Compulsory savings for future generations (N1billion every month)
- Savings from Excess crude
- Fiscal Responsibility bill
- Public publishing of income and expenditure
- Open government policy

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Rivers State Is Resource Rich

- Rivers state is endowed with abundant resources; oil and gas, oil palm, timber, food crop, rubber
- Has functional infrastructure; sea port, 2 airports, road network
- Strong Federal presence
- Large pool of skilled labour;
 - 5 tertiary universities, and huge expatriate community
- The state is in a better position to compete
- Multinationals and other corporates can take advantage of the opportunities
- Already attracting investors e.g. SAB Miller

Enormous Opportunities – AREAS OF STRATEGIC PARTNERSHIPS

- **Oil & Gas Exploration & Production**

The State seeks investors to partner with it in the active participation of exploration and production of oil and gas in the country. We hold interest in a number of oil blocks in the country and in the Nigeria/Sao Tome Joint Development Zone and have recently floated two oil & gas companies specifically for partnership with foreign technical investors

- **Refinery Projects**

Development of refinery project to meet the energy demands of our State .

- **Hospitality & Tourism**

The traditional hospitality of the Rivers people, their rich and unique cultural heritage, their very impressive and distinctive traditional ceremonies as well as the state's many natural landmark features, sand-banks and virgin beaches highlights the culture and tourism potentials of the State.

Enormous Opportunities – AREAS OF STRATEGIC PARTNERSHIPS

- Power

- IPP, Power generation hub,

- Infrastructure

- Mono rail, development of maritime sector
- Capable of becoming a commercial hub of the south

- **Agriculture.**

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- The State is endowed with abundant rain forest thereby naturally; Rubber, Palm Oil, Fish farming and Pineapples thrive naturally in this environment. We are therefore seeking private sector participation in the **VALUE CHAIN TO AGRICULTURAL PRODUCTION** to boost economic activities and most importantly address food security challenges in the Country. We welcome investment in agricultural implements, food processing, Logistics, Cold storage infrastructure and infrastructure related to agricultural production.

AREAS FOR STRATEGIC PARTNERSHIPS

- **Manufacturing**

Rivers State is the hub of economic activities related to oil and gas production in Nigeria. We welcome investments in the downstream sector, especially for products made out of plastic for which the raw material is produced in the State. Hence, we are seeking investment in the Pharmaceutical sector and plastic industry.

- **Greater Port-Harcourt Development Authority.**

This Administration is poised to deliver the Greater PH New City Development. The World Bank has recently concluded that the housing deficit in Nigeria is over 700, 000 homes. With such a huge unmet demand, the development of housing becomes a priority for the State in the new city. We are looking to develop 30, 000 homes within the next 10 years in Phase 1 at 3000 homes per year. **We are therefore seeking developers to partner with the State in the development of Housing, Shopping Malls, light industrial centers at the new City.**

AREAS FOR STRATEGIC PARTNERSHIPS.

- **Maritime & Marine Transportation**

The State's direct access to the Atlantic Ocean which links it to other continents of the world also provides immense investment opportunities in marine and maritime transportation.

- **Water**

- The rehabilitation and expansion of the PORT-Harcourt /Obio-Akpor Water Scheme remains a top priority for this administration. Port-Harcourt and Obio Akpo has a population of over 1.5 Million people. The State has completed the design of the water scheme estimated to cost over \$540 Million dollars for Phase 1 and 2. We are currently seeking Private investors to partner with the State and Donor Agencies for Phase 1 currently estimated at \$230 Million Dollars.

AREAS OF STRATEGIC PARTNERSHIP

- **TOURISM:** Potential for big hotel chains, investment in tourist locations> Rivers state completes the triangle of destinations in Nigeria. Is central location for the South South and South East
- **EDUCATION:** opportunity for school management
- **HEALTH:** Construction and management of secondary and tertiary health care facilities
- **WASTE MANAGEMENT AND SANITATION**

WHY RIVERS STATE IS THE INVESTORS' PARADISE

- Port Harcourt is the largest and fastest growing city in the South-South of Nigeria
- Rivers State has a healthy credit rating:
 - Standard & Poors B; Fitch B+
- Rivers State does not have any debt portfolio with any local or international bank. The State is not in any way in debt and has capacity to source for funds and finance projects
- The New City offers a basket of opportunities
- Investor friendly legal framework :
- A free trade zone (the Oil and Gas Free Zone at Onne)
- Close to two major industrial and market centres – Aba and Onitsha and we are delivering one
- Regional headquarters of most Nigerian banks
- A logistics hub
- Energy sufficiency:
 - The State has invested in three gas turbine projects
 - Gas Pipelines –The Government has recently commenced arrangements for the extension of the existing network of gas pipelines in the State to service the residential and industrial districts.

- EVERYONE LIKES A GOOD DEAL. RIVERS STATE OFFERS A MARKET AND RETURN ON INVESTMENT LIKE NO OTHER. IT IS ALSO THE STATE WITH THE MOST INVESTOR FRIENDLY LEGISLATION AND WITH THE ABILITY TO DELIVER ON 24 HOURS POWER SUPPLY. WHILE WE HATE TO BEAT OUR CHEST, WE THINK YOU OUGHT TO KNOW AND ON TIME TOO, THAT

.....PORT HARCOURT IS BACK
AND RIVERS STATE IS OPEN
FOR BUSINESS!

THANK YOU AND SEE YOU
SOON