



Squeezing Water Out of the Rock: Our Transformation Path

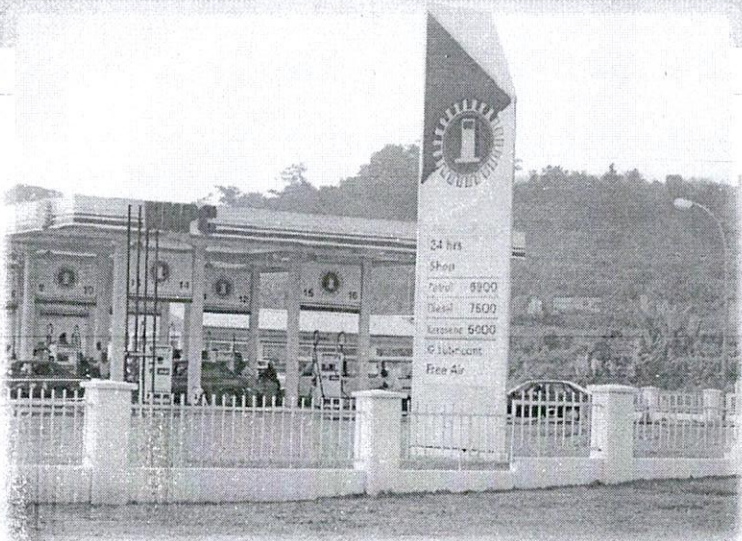
**Presentation by His Excellency,
Otunba Justus Gbenga Daniel,
Governor of Ogun State**



...The New Ogun State is emerging

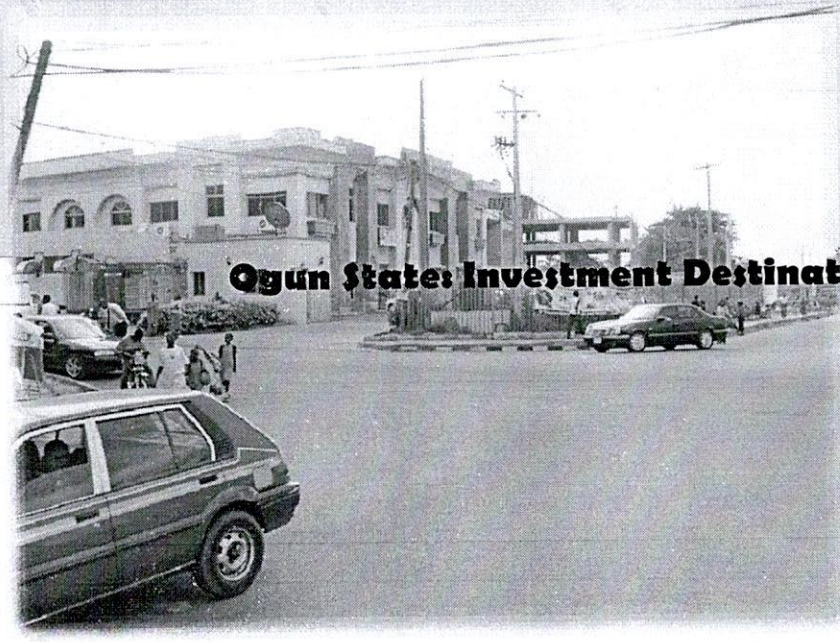


Ogun State: Investment Destination of Choice

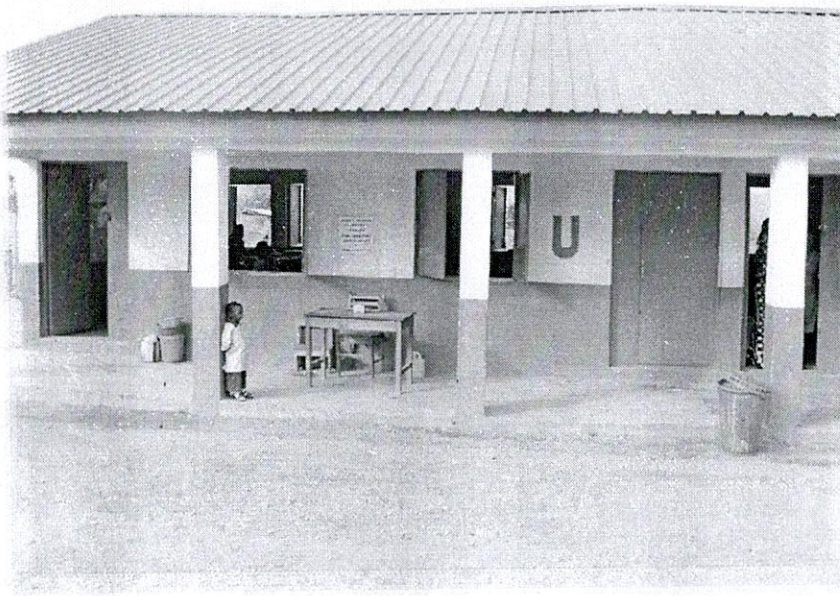


NEW FACE OF OUR COMMERCE





Ogun State: Investment Destination of Choice



NEW FACE OF OUR ENVIRONMENT

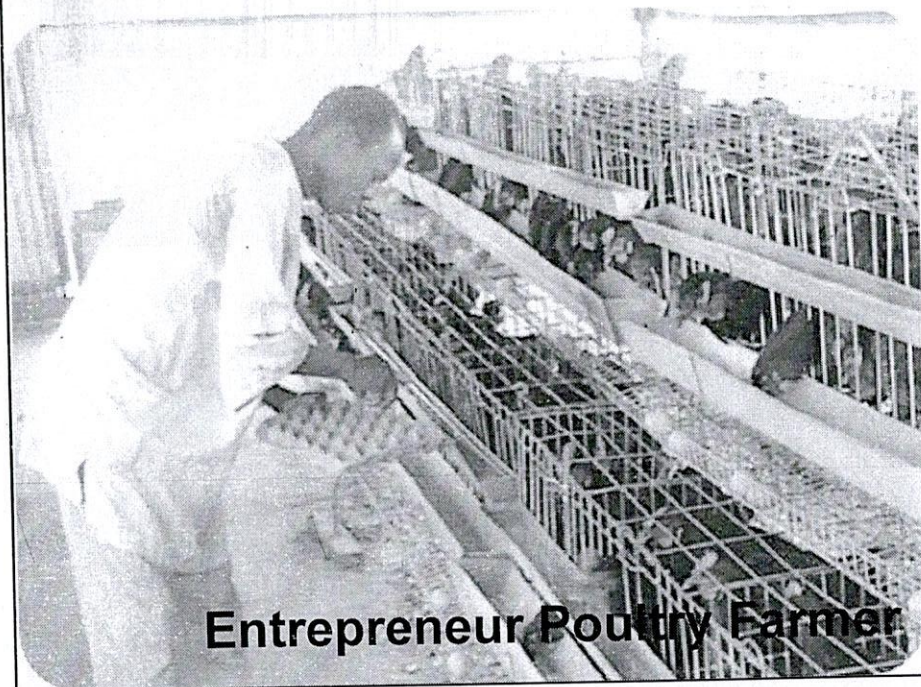


Rice Mill

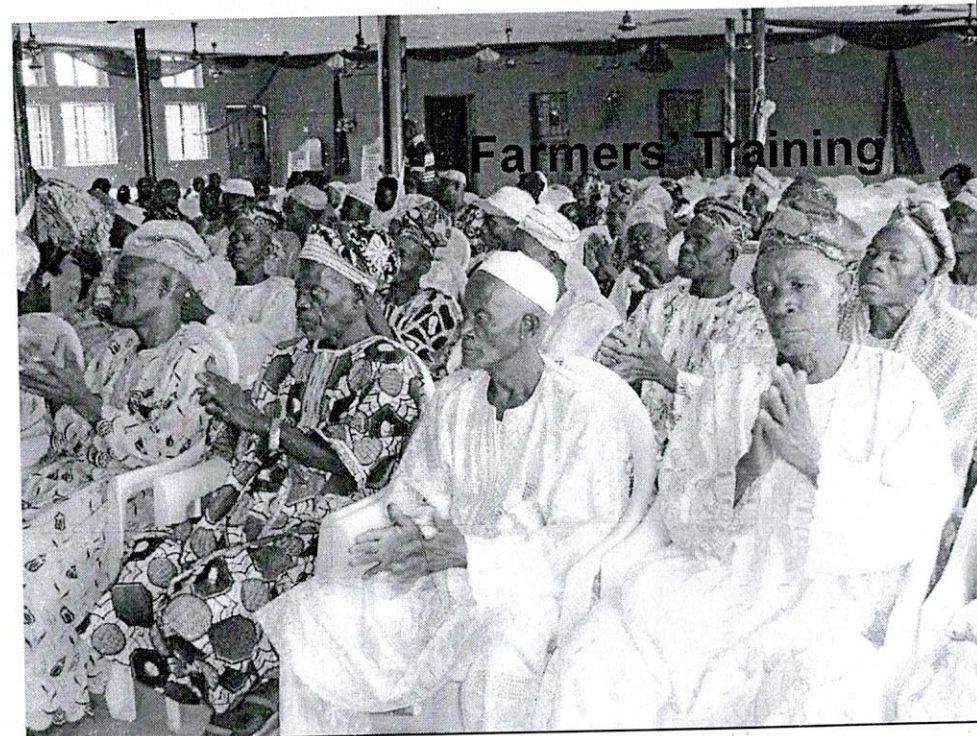


Oil Palm Seedlings

oice



Entrepreneur Poultry Farmer



Farmers Training

Correcting Development Imbalances



Ogun State: Investment Destination of Choice

- **Ensuring Fairness and Equity in Appointments from different zones of the State;**
- **Government projects sited in different Zones of the State;**
- **Promoting sense of belonging Statewide**



Improved Access to Education



Ogun State: Investment Destination of Choice

- **ICT Monotechnics established**
- **Improved funding of Education sector**
- **TASCE upgraded to University status (TASUED)**
- **Gateway Industrial PetroGas Institute established**
- **Voluntary Teaching Scheme introduced**
- **Improved Education infrastructure**



Improved Access to Healthcare



Ogun State: Investment Destination of Choice

- Improved funding of Health sector
- Improved Health Infrastructure
- More Equipments for Hospitals
- Established more General Hospitals (Itori & Omu)
- Improvement in working conditions of Health Personnel
- OGRUMED program introduced and run in rural communities



Improved Infrastructure



Ogun State: Investment Destination of Choice

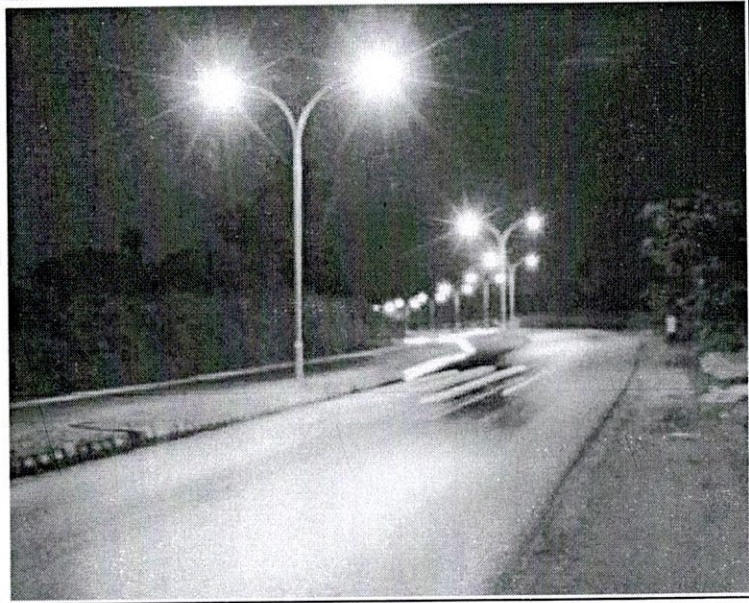
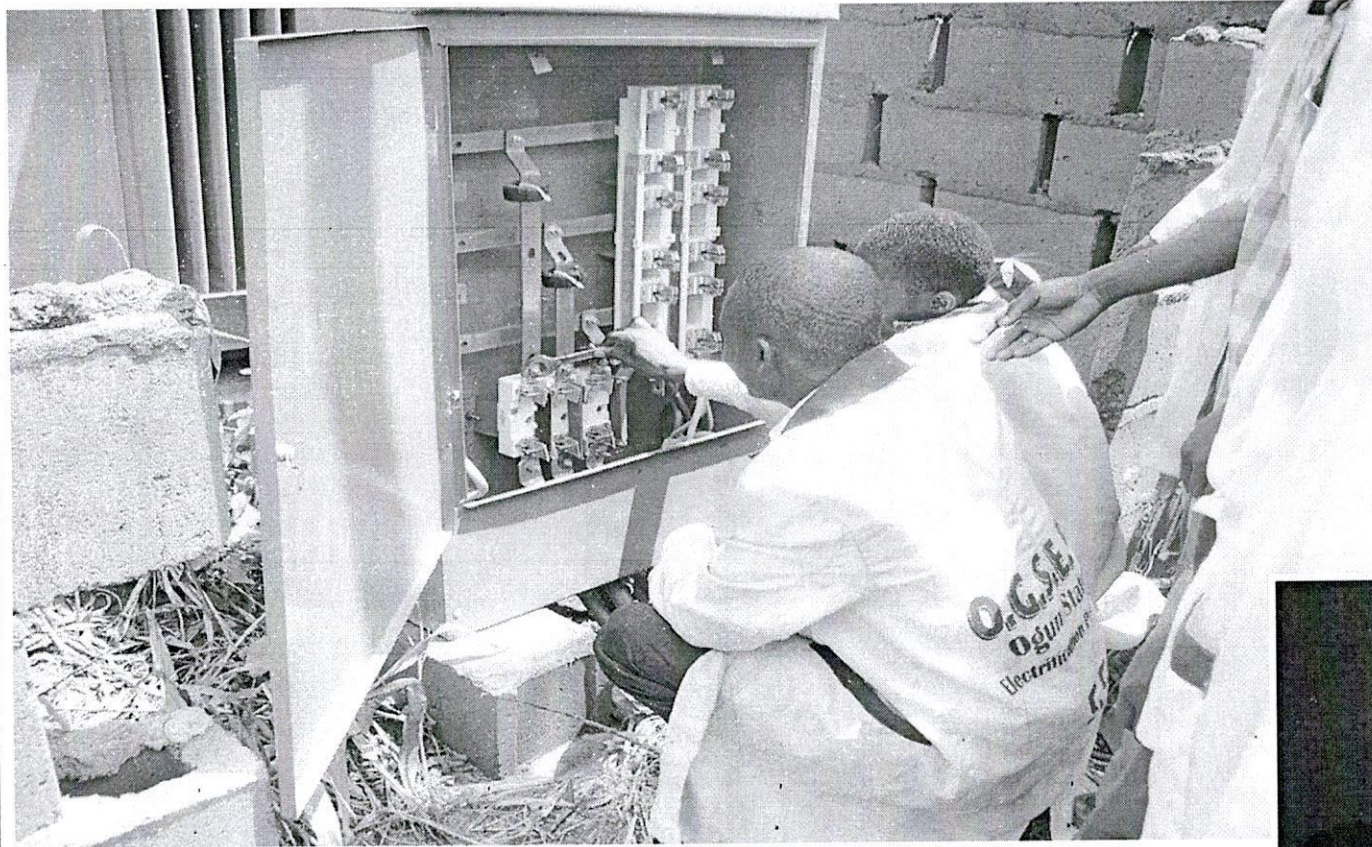
- **Regional Development Plan for State**
- **Roads:**
 - Major entrance into State dualized
 - Other Major Roads dualized Two (2)
 - New Roads constructed (25)
 - Extensive road rehabilitations (Over 60)
- **Power and Electricity:**
 - Electricity transformers injected into the system
 - lightening up of State to enhance security
 - Rehabilitation of 78 dormant street lighting installations in six major towns of the State
 - Provision of Street Lighting facilities for 109 communities
 - Rehabilitation of 79 Electrical Networks across the State
 - Construction of 164 New Electrification projects ranging from Rural Electrification, Provision of Relief Sub-station and Extension of Distribution Networks

2,000





Ogun State: Investment Destination of Choice



Connected with the People

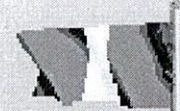


Ogun State: Investment Destination of Choice

- Ward to Ward Tour of the State
- Performance Assessment Tour of all 236 wards of State
- Senatorial Consultations for Ogun SEEDS
- Senatorial Consultations for Budget
- Village Square meetings
- Mr. Governor Explain this
- Help Desk
- Engagement at Economic Summits
- Empowering Traditional Rulers / Elder Statesmen



Improved infrastructure contd.



Ogun State: Investment Destination of Choice

- **WATER**

- **4 – PRONGED STRATEGIC APPROACH**

- Emergency Rehabilitation Approach
 - Improvement and Expansion of Water Supply Approach
 - Institutional Development Approach
 - Sustainability Approach

- **HOUSING**

- Workers estate
 - New Government Estates in different zones of State
 - Partnership with Private sector in Housing delivery
 - Over 50 new estates in the State

– Urban Renewal - Abeokuta City Centre concept.



Strengthened Institutions



Ogun State: Investment Destination of Choice

- **New institutions carved out to improve service delivery:**
 - **OGROMA**
 - **Rural Roads**
 - **One stop Investment shop**
 - **OGSEP**
 - **OSAMCA**
 - **Ministry of Community Development & Cooperatives**
 - **Bureau of Physical & Urban Planning**



Strengthened Institutions - 2

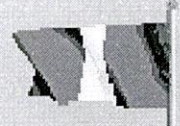


Ogun State: Investment Destination of Choice

- **Computerization of Government operations**
- **Website for State to improve communication with public**



Building Human Capacity/ Empowerment



Ogun State: Investment Destination of Choice

- Training of Civil Service at different levels
- HUCAP Program
- OGEGEP Program
- Sports
- Hosting of the 15th National Sports Festival - Gateway Games 2006
- OSAMCA Loans



Youth Empowerment on Display



Ogun State: Investment Destination of Choice

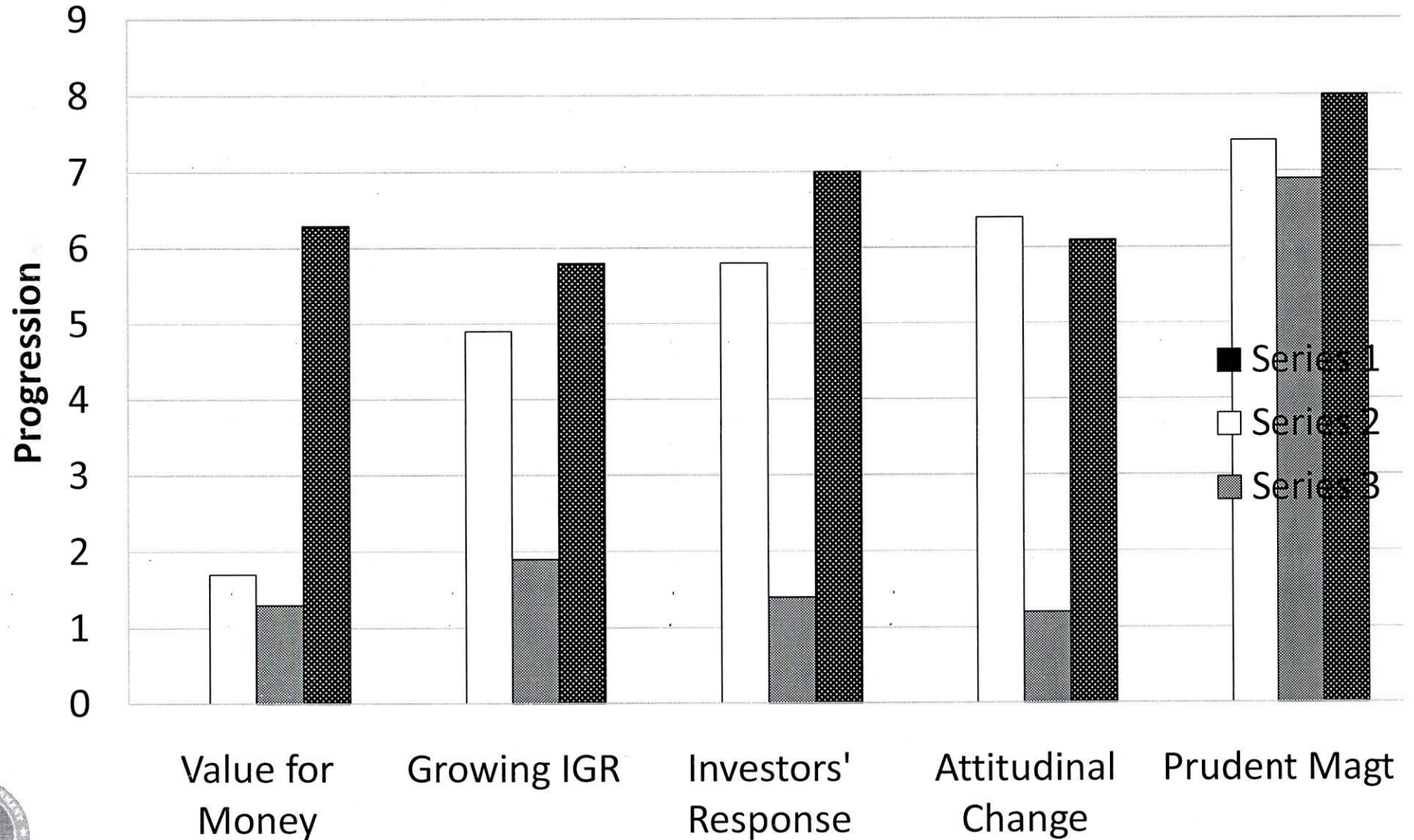
- **Hosting of the 15th National Sports Festival - Gateway Games 2006**
 - ✓ **Ogun State emerged overall 3rd Position on the Medal Table**
- **Participating at the 16th National Sports Festival - KADA 2009**
 - ✓ **Ogun State emerged overall 2nd Position on the Medal Table**
 - ✓ **Team Ogun won highest number of Medals**
- **Hosting of 2nd National Schools' Sports Festival - Ogun 2009**
 - ✓ **Ogun State emerged overall 3rd Position on the Medal Table**
- **Co-hosting of FIFA U-17 World Cup Championship - November 2009**
 - ✓ **Ogun State emerged overall 3rd Position on the Medal Table**
- **Job Creation**
 - ✓ **Employment of 613 Officials and Athletes from the Gateway Games**



Our Economic Indices



Ogun State: Investment Destination of Choice



How Did We Achieve all These?



Ogun State: Investment Destination of Choice

- Visioning
- Clear Mission
- Tapping Our Unique Gateway Advantage



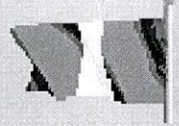
...encapsulated in Our Vision



Ogun State: Investment Destination of Choice

**“To make Ogun State a model,
under an innovative and effective
Government that is
business - friendly,
collaborates with its people,
and is responsive to stakeholders”**





**Human
Capital
Advantage**

**Location
Advantage**

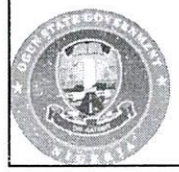
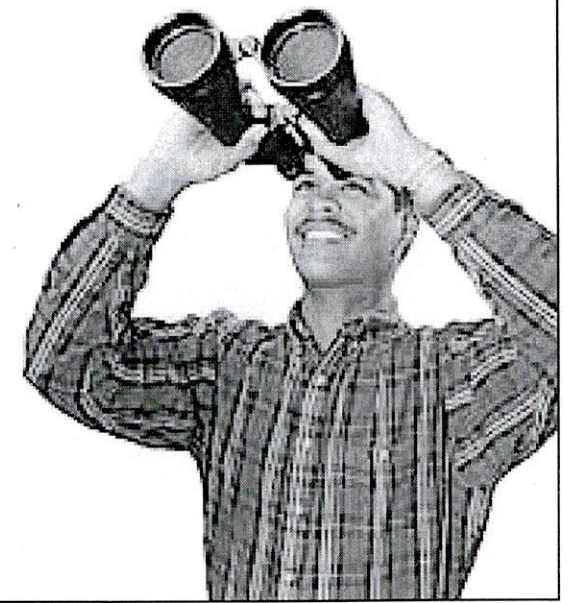
**Natural
Resource
Advantage**

Ogun State: Investment Destination of Choice

**Infrastructure
Advantage**

**Climatic
Advantage**

**There were clear Advantages
In spite of the Lethargy**



and a compelling **MISSION**



Ogun State: Investment Destination of Choice

**“Commitment to the
highest quality of service; provision of
public safety; broadened economic
base and expanded economic
opportunities for indigenes, residents
and visitors”**



Structure & Process



Ogun State: Investment Destination of Choice

- Institutional Building for sustainable development, e.g. Elders' Consultative Forum, OGSEP, Bureau of Physical & Urban Planning, Ministry of Community Development & Cooperatives, Stock Exchange; for
- Empowering People through OGEGEP, OGURAD, OSAMCA, etc;
- Investor-friendly Land policy
- Mobilisation of People for development
- Engendering Private sector-led development;



How Have We Achieved So Much, With So Little?

Ogun State: Investment Destination of Choice

- **Team Work;**
- **Prudent Financial Management.**



Team Work



Ogun State: Investment Destination of Choice

- **Robust synergic relationship with the Public Service, resulting in collaboration and sacrifices, when necessary;**
- **Inclusive Administration**



Prudent Financial & Project Management



Ogun State: Investment Destination of Choice

- **Governor's approval Limit – N25m (No contract splitting)**
- **Proactive fraud management, through FICU**
- **Value for Money Project Management: several layers of gate keeping to keep cost of projects to the barest minimum, e.g. Pre-qualification, State Tenders Board, Internal & External Consultants, Bureau of Project Monitoring and Concessioning, etc**



?
*50m

Prudent Financial & Project Management - 2



Ogun State: Investment Destination of Choice

- **Broad involvement of many offices, forestalling connivance, in award of contracts;**
- **Blocking leakages and wastages through strict control on Project cost. Some contractors rejected our offer because we don't offer more than between 5-10% profit margin**
- **Containment of Recurrent Expenditure**



Prudent Financial & Project Management - 3

Ogun State: Investment Destination of Choice

- Contractor financing Model – Payment through monthly instalmental payment through “*Irrevocable Standing Payment Order*”.



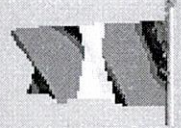
Conception of Strategic Transformational Economic Projects

Ogun State: Investment Destination of Choice

- **Conceptualization of the Economic Projects is premised on harnessing the Resources and Other Unique Advantages of the State.**



Essence of Strategic Transformational Economic Projects



Ogun State: Investment Destination of Choice

- **Need to create New Economic Opportunities for Citizens of the State;**
- **A Platform to promote Industrial development of the State;**
- **To catalyze the development of totally New Towns, Create New Urban Centers;**
- **To drive employment generation for Citizens of the State;**
- **Critical Need to diversify and shore up the Revenue base of the State and Create a Financially Stable State.**



Strategic intent of Long-Term Development Initiatives

Ogun State: Investment Destination of Choice

- Transformation of the State into a Regional Transportation Hub of the South West through the development of Airport, Seaport and rail Network;
- Transformation of the State into a Designated Cargo Hub;
- Transformation of the State into an Industrial and Commercial Hub;
- Processing, Preservation and Export of Agricultural products of the State;
- Generation of Employment Opportunities;
- Improvement in the IGR of the State;

Prosperity of the State.



On Going Transformational Mega Projects



Ogun State: Investment Destination of Choice

- **Gateway International Airport Project;**
- **OK Deep Sea Port Project;**
- **OK Free Trade Zone;**
- **Kajola Specialised Railway Industrial Free Trade Zone;**
- **Ogun-Guangdong Free Trade Zone;**
- **Bitumen Exploitation and Exploration;**
- **Laogo Paradise Island.**



Location of Projects



Ogun State: Investment Destination of Choice

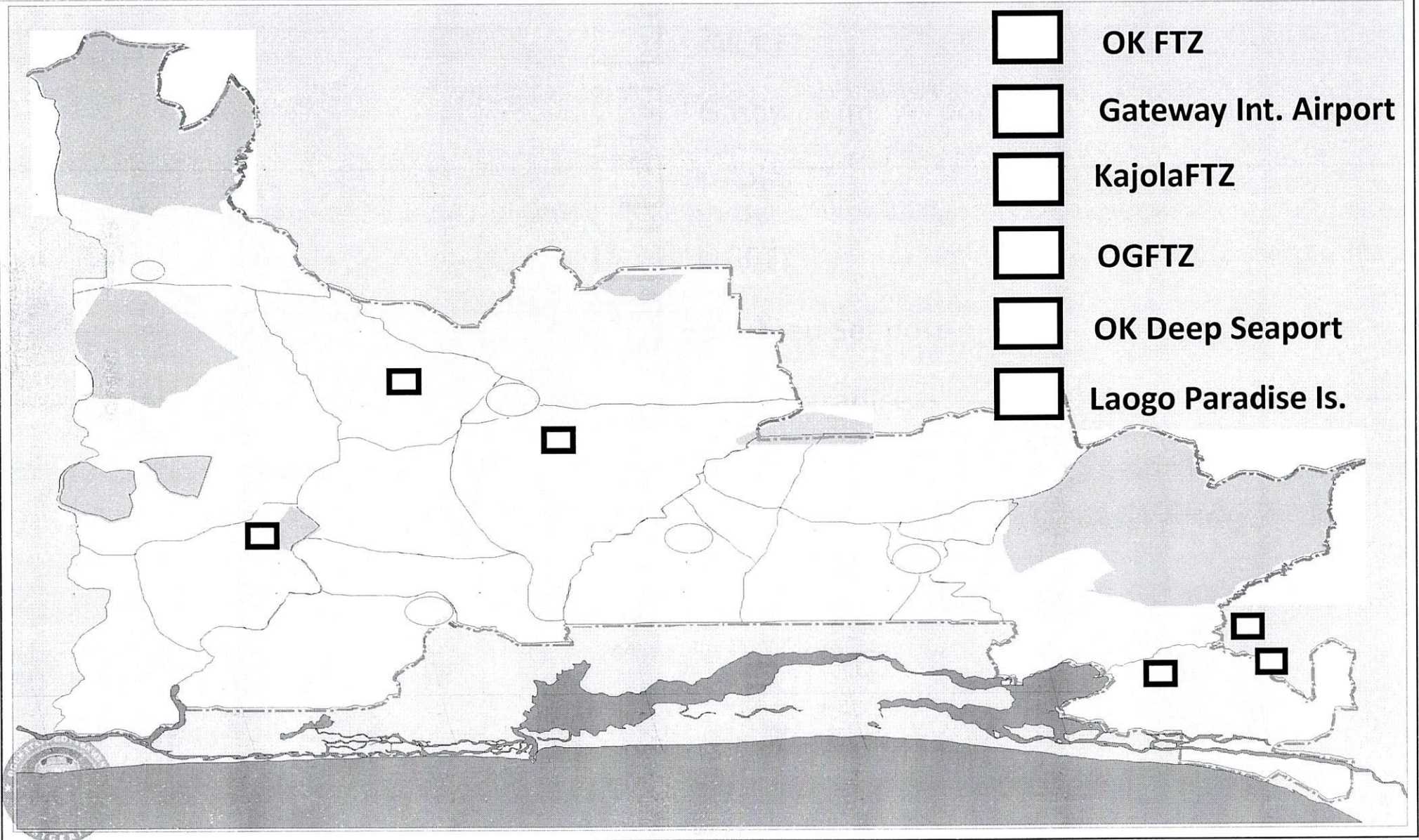
- **Locations of the Key Economic Projects are based on the unique advantages of the project sites:**
 - 1. Gateway International Airport:** The project site sits at a critical intersection along the Nations busiest Commercial routes from Lagos to the Northern part of the Country through Ibadan and to the Eastern and Southern part of the Country through Benin.
 - 2. OK Deep Sea Port:** Opens into the Atlantic Ocean
 - 3. OK Free Trade Zone:** Integrates with the OK Deep Sea Port; will open into the Nations Major highway (Sagamu-Benin Expressway) around the Waterside.
 - 4. Kajola Specialized Railway Industrial Free Trade Zone:** integrates with the proposed Modernization Railway Project of the Federal Govt.
 - 5. Ogun – Guangdong Free Trade Zone (Igbesa):** proximity to the West African Sub-Region.



Ogun State Development Projects Map



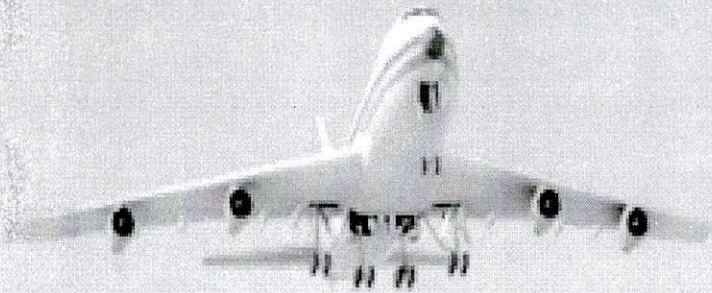
Ogun State: Investment Destination of Choice



Gateway International Airport



Ogun State: Investment Destination of Choice



Gateway International Airport

Gateway International Airport



Ogun State: Investment Destination of Choice

- **Project Concept:**

The Airport concept is designed to serve as a catalyst for building a totally New Town, facilitating Industrial and Commercial development and expanding the economic base for the State.



Gateway International Airport



Ogun State: Investment Destination of Choice

- **Project update:**
 - Construction Approval Secured
 - Master Plan Done
 - Feasibility Report Done
 - Site Clearing in Progress
 - Concession Process on-going



GATEWAY INTERNATIONAL AIRPORT



Ogun State: Investment Destination of Choice

BUSINESS TYPES

Airline Services

Aircraft Maintenance

Airline Training School

Helicopter Shuttle

Cargo Handling

Haulage

Courier Services

Agricultural Processing

Conference Hosting

Real Estate
Development

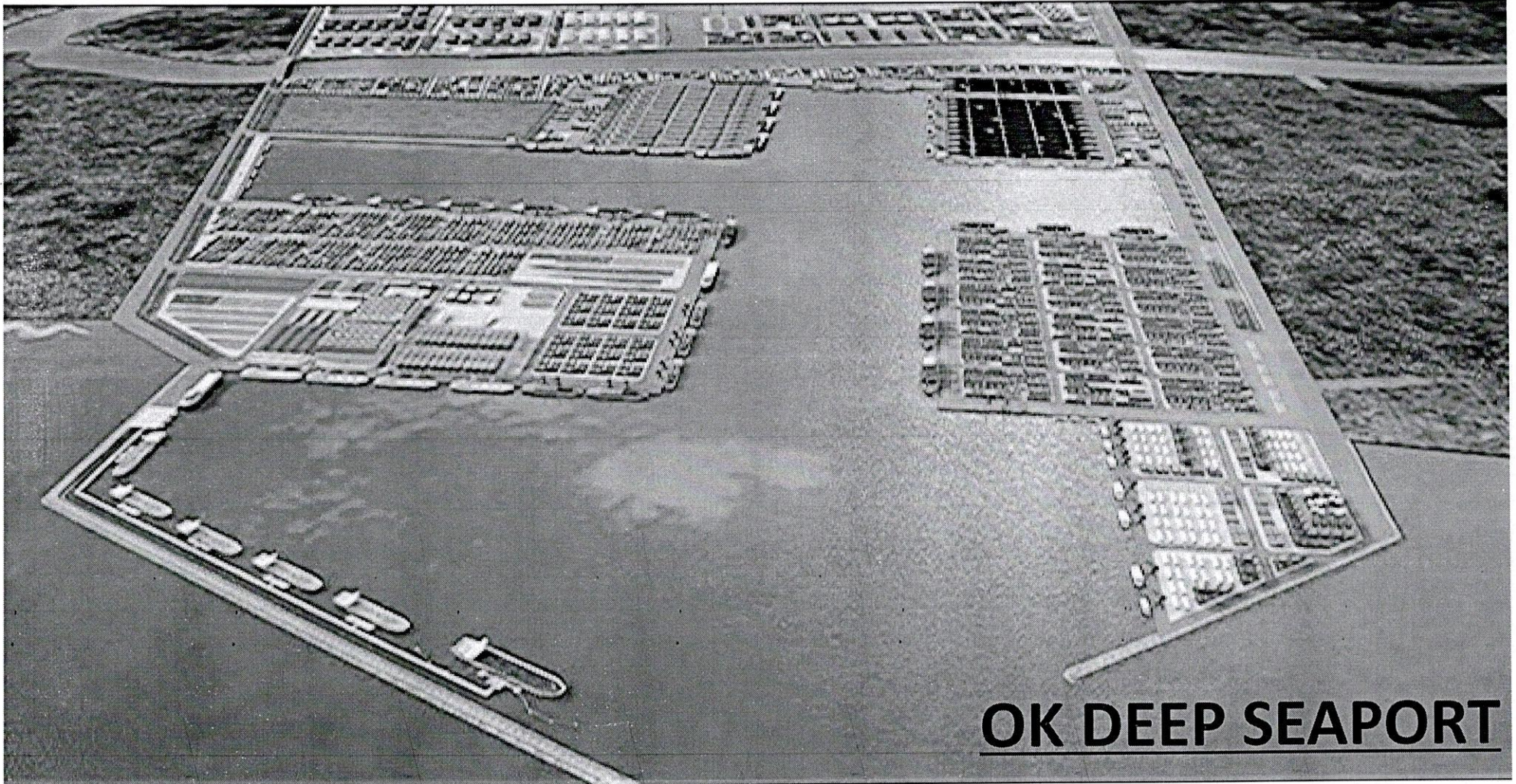
Travels and Tours

Support Services



OK Deep Sea Port

Ogun State: Investment Destination of Choice



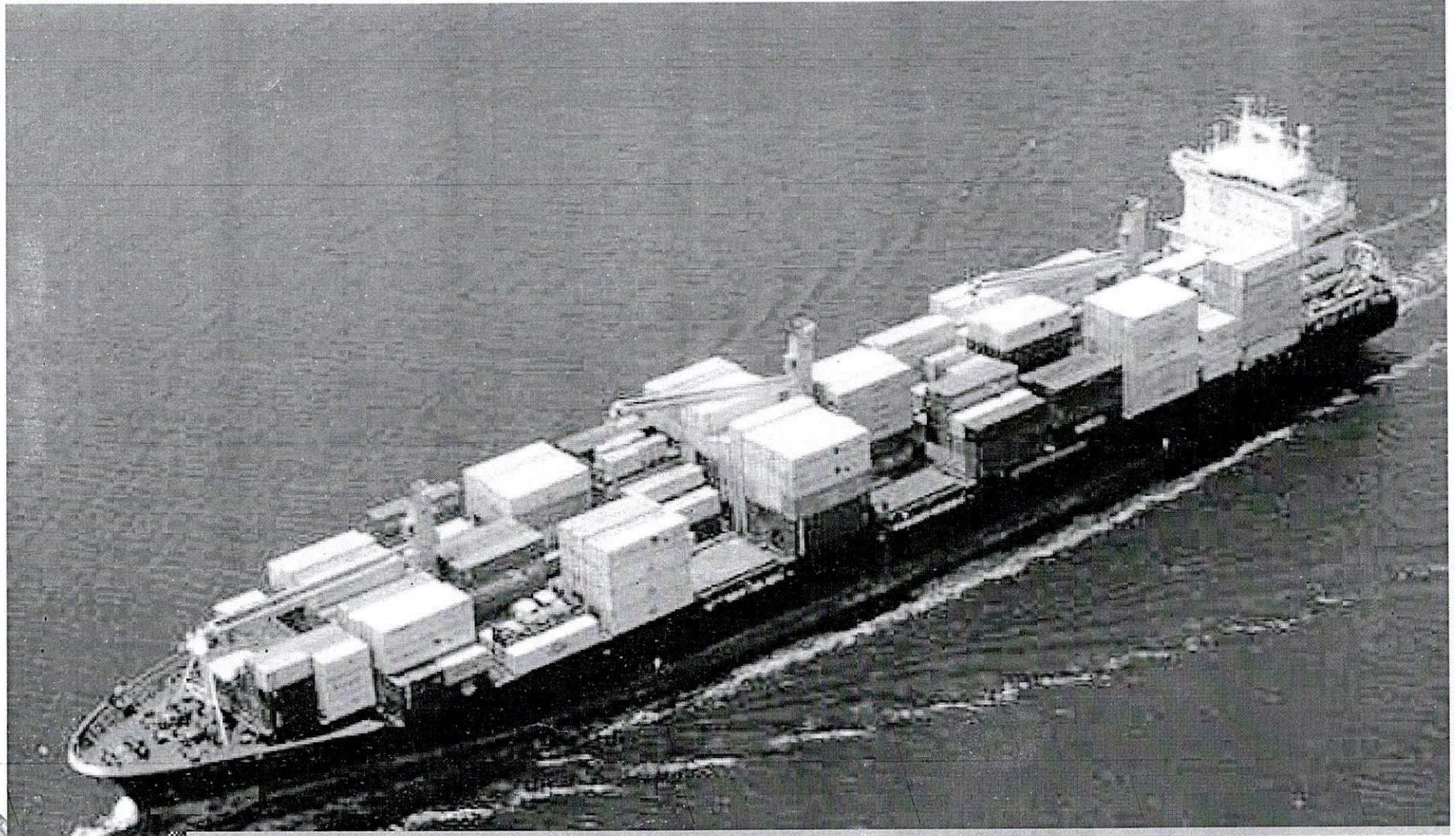
OK DEEP SEAPORT



OK DEEP SEA PORT



Ogun State: Investment Destination of Choice



OK Deep Sea Port



Ogun State: Investment Destination of Choice

- **Project Concept:**

The OK Deep Sea Port is designed to be the largest hub Port in West and Central Africa with estimated annual cargo throughput of 380 million tones and container handling capacity of up to 6.7 million TEUs



OK Deep Sea Port



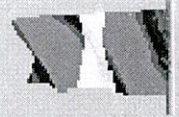
Ogun State: Investment Destination of Choice

- **Project update:**

1. Collection and analysis of economic and social data as well as natural conditions data has been carried out.
2. Investigation of the Port site and supporting conditions has been done.
3. Engineering Survey and Geological exploration has been carried out.
4. Preparation of the Master Plan of the site has been done
5. Feasibility Study of Phase 1 of the Project has been completed.
Master Plan done
6. Three Dimensional (3D) Presentation of Project done



OK Free Trade Zone



Ogun State: Investment Destination of Choice



OK FREE TRADE ZONE



Ogun State: Investment Destination of Choice

BUSINESS TYPES

Liquefied Natural Gas

Liquefied
Petroleum Gas

Oil and Gas Servicing

Independent
Power
Production

Petrochemical

Fertilizer Blending

Heavy Industries

Haulage

Real Estate
Development

Marine Services

Hotels

Support Services



Potential Economic Impact of Project OK FTZ

Ogun State: Investment Destination of Choice

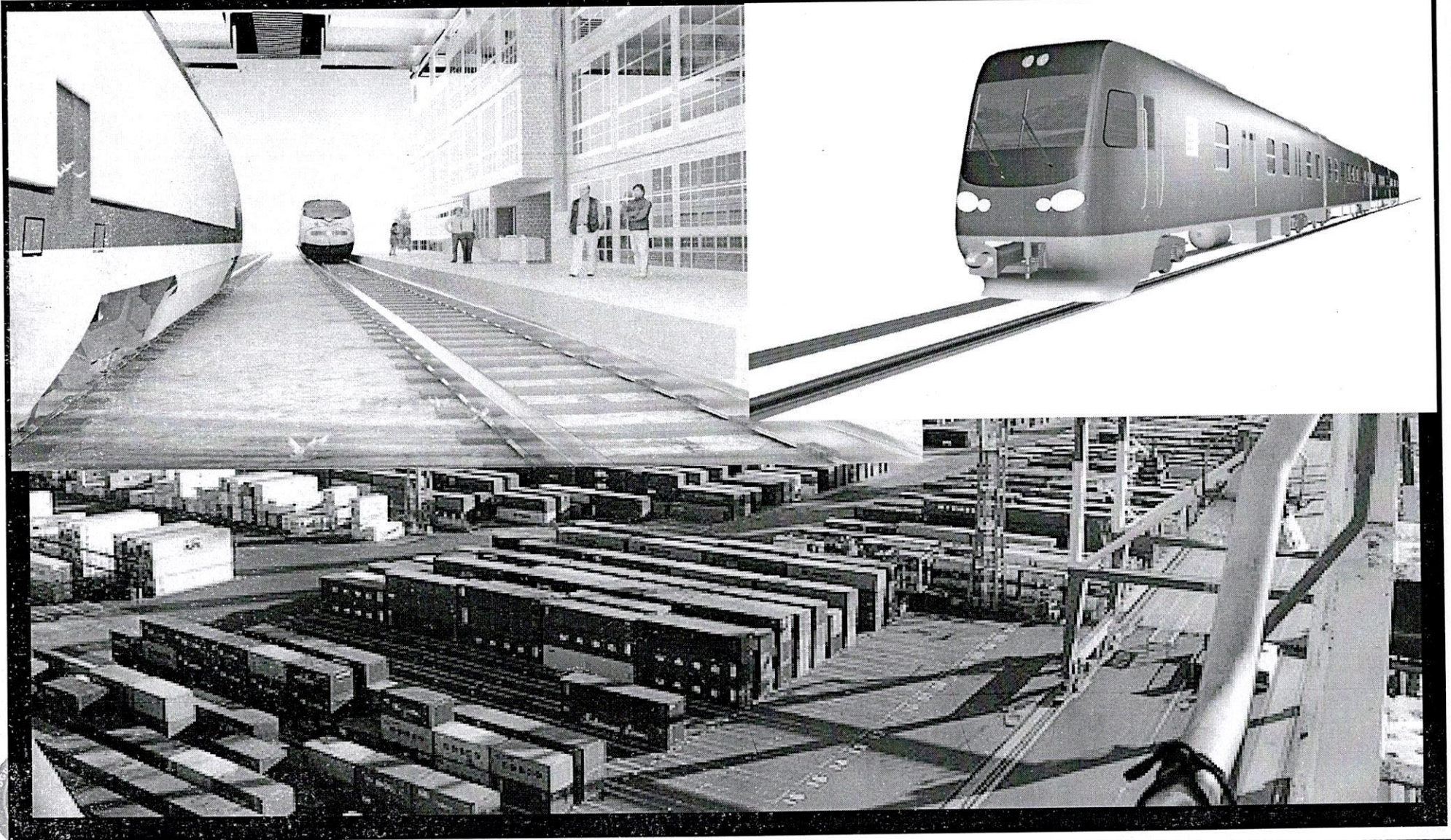
- **Over 1000 Companies expected in the Zone**
- **Over 100,000 new direct employment to be created**
- **Over 200,000 indirect employment to be generated**
- **Payment of PAYE to the State, including Other Levies and taxes.**



Kajola Specialized Railway Industrial

Free Trade Zone

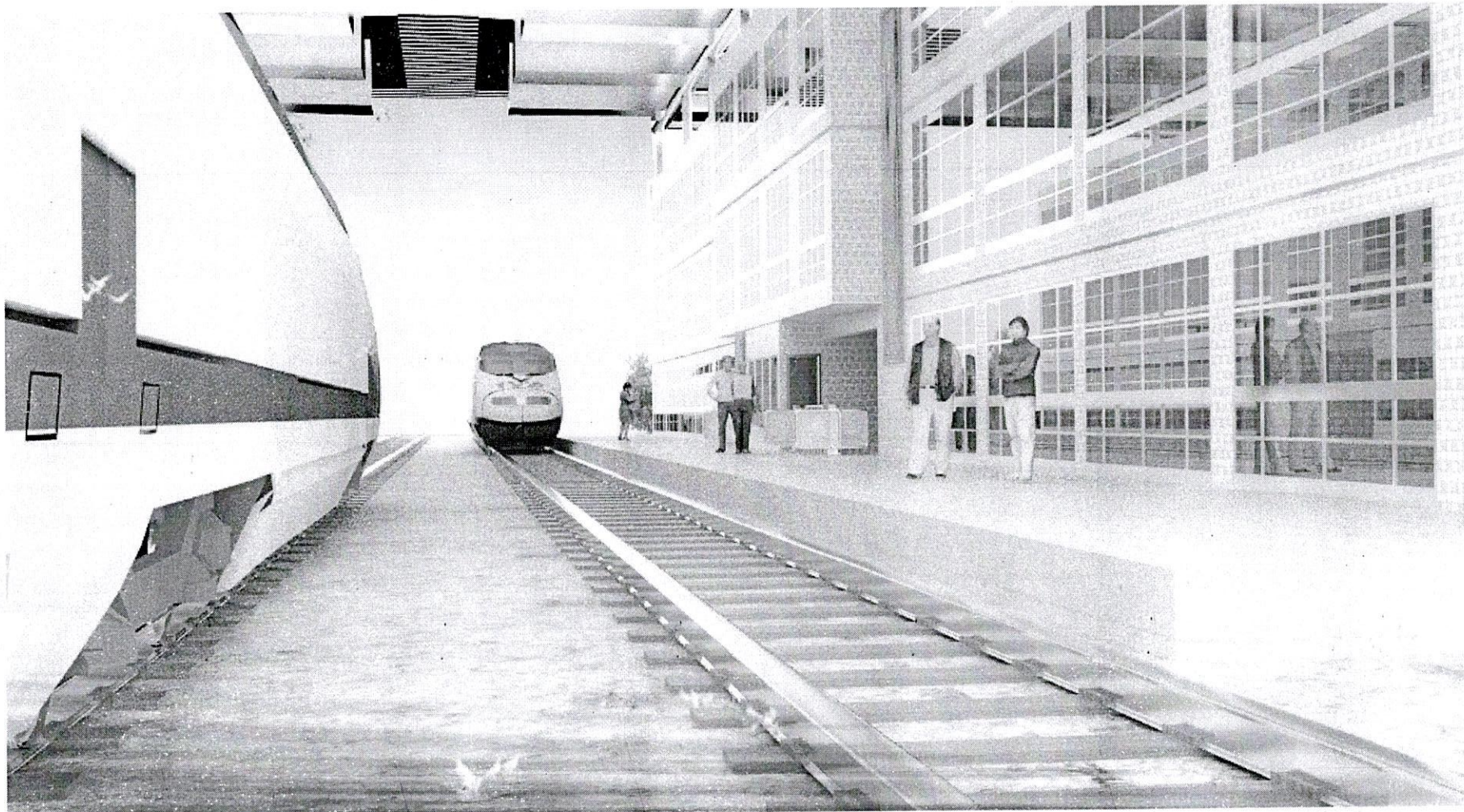
Ogun State: Investment Destination of Choice



Kajola FTZ



Ogun State: Investment Destination of Choice



KAJOLA FTZ

Ogun State: Investment Destination of Choice

BUSINESS TYPES

High Tech Companies

Real Estate

Fabrication Companies

Engineering Services

Agricultural Storage

Real Estate

Haulage

Steel Rolling Mills

Support Services



Potential Economic Impact of Project:

KFTZ



Ogun State: Investment Destination of Choice

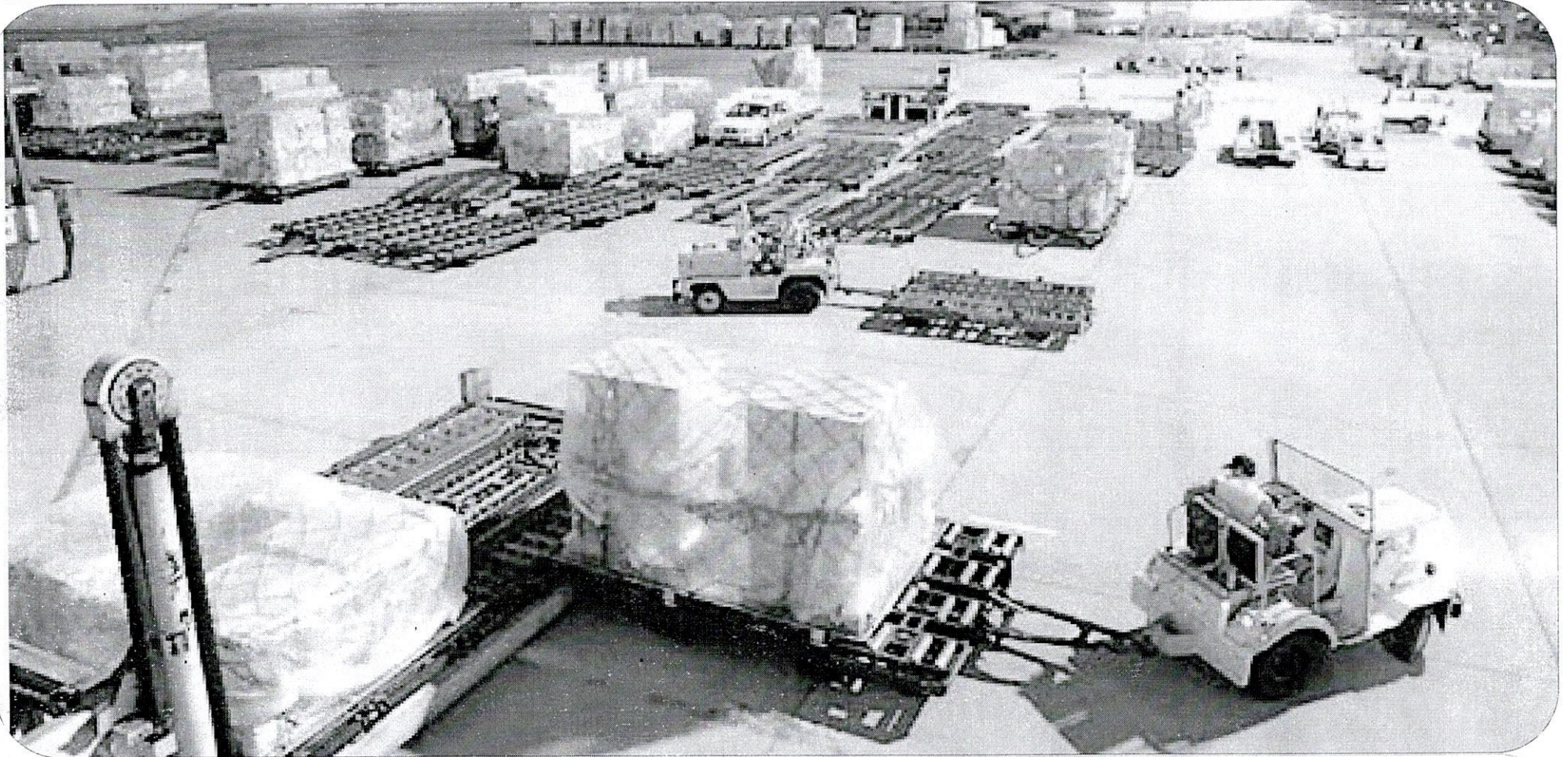
- Over 200 Companies to be created
- New kinds of Technology based Companies to be attracted
- Inland Container Terminal to be cited in Zone
- Over 50,000 new jobs to be created
- Other indirect employment to be generated



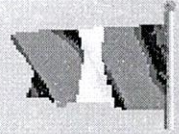
Ogun-Guangdong Free Trade Zone



Ogun State: Investment Destination of Choice



OGUN GUANGDONG FTZ



Ogun State: Investment Destination of Choice

BUSINESS TYPES

Hardware Production

Ceramics Production

Recreation

Recreation

Furniture Processing

Footwear Production

Real Estate Development

Building Materials production

Haulage

Support Services



Potential Economic Impact of Project:

OGFTZ

Ogun State: Investment Destination of Choice

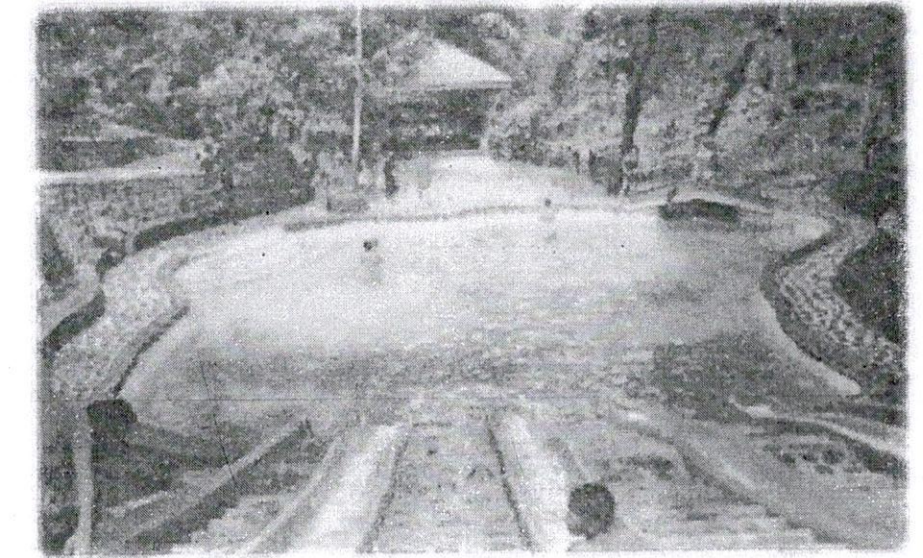
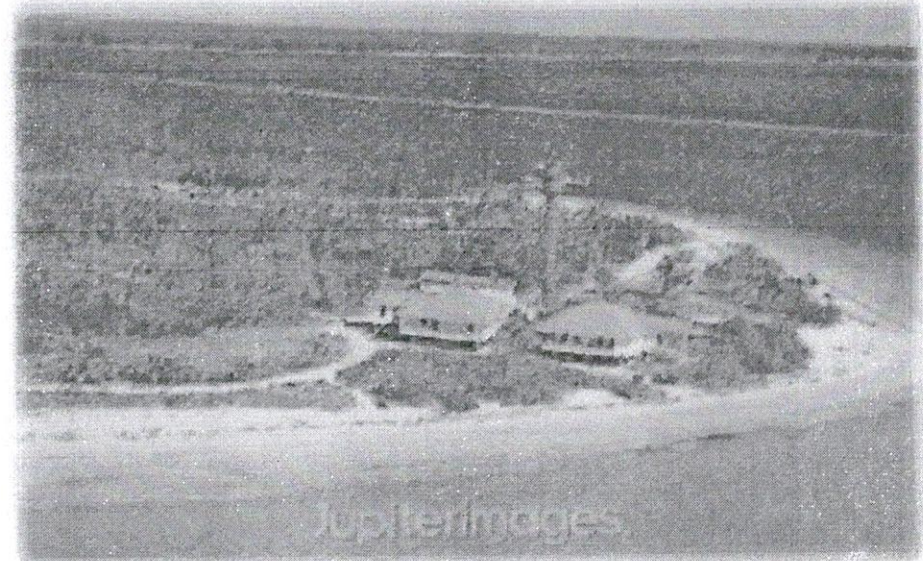
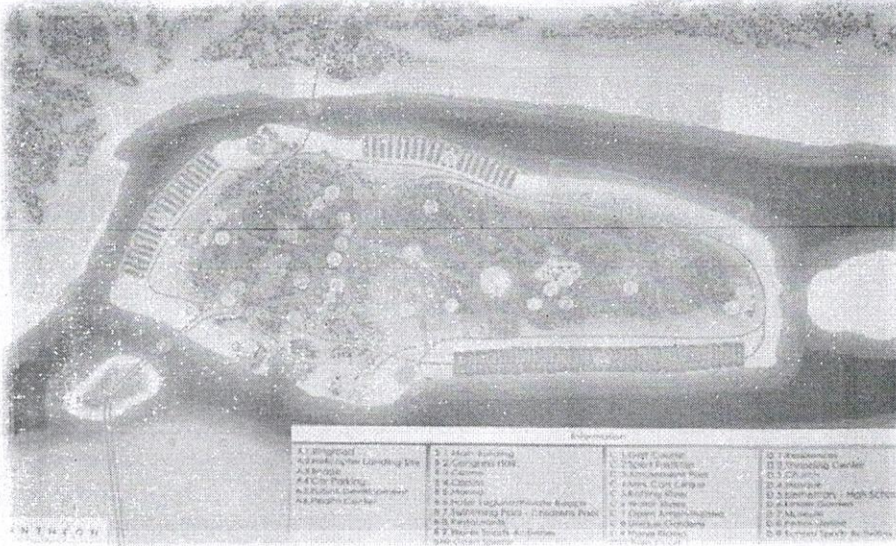
- Over 500 Companies to be created
- Over 50,000 new jobs to be created
- Over 30,000 indirect employment to be generated
- Payment of PAYE including other Taxes and levies to be paid to Government.



Laogo Paradise Island



Ogun State: Investment Destination of Choice

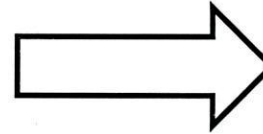


LAOGO PARADISE ISLAND



Ogun State: Investment Destination of Choice

BUSINESS TYPES



Tourism

Real Estate

Sporting

Entertainment

Restaurants

Hotels and Resorts

Shopping

Recreation

Logistics

Gaming

Support Services

Tourism

Entertainment

Hotels and Resorts

Recreation

Sporting

Restaurants

Shopping

Gaming


Logistics

Real Estate



Potential Economic impact of Project: Laogo Paradise Island

Ogun State: Investment Destination of Choice

- Over 500, 000 expected to visit this Tourism site and others in the State annually
- With average expenditure of N50,000 on housing
-  transportation, feeding, purchase of artifacts, over N25 billion will be attracted into the State Economy annually.
- Over 100,000 jobs will be created;
- Payment of PAYE, taxies and other Levies to the State Government.



Socio- Economic Outlook

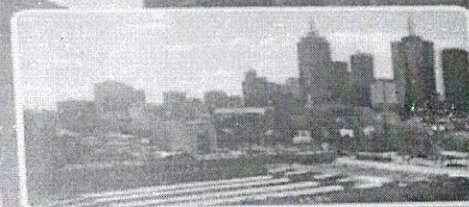
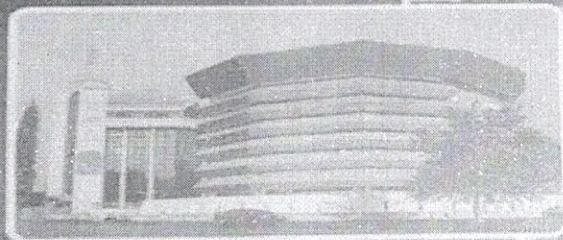
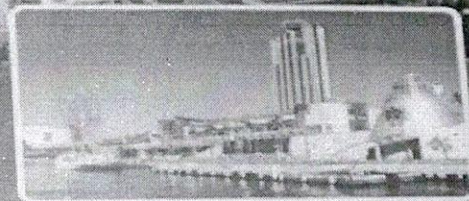
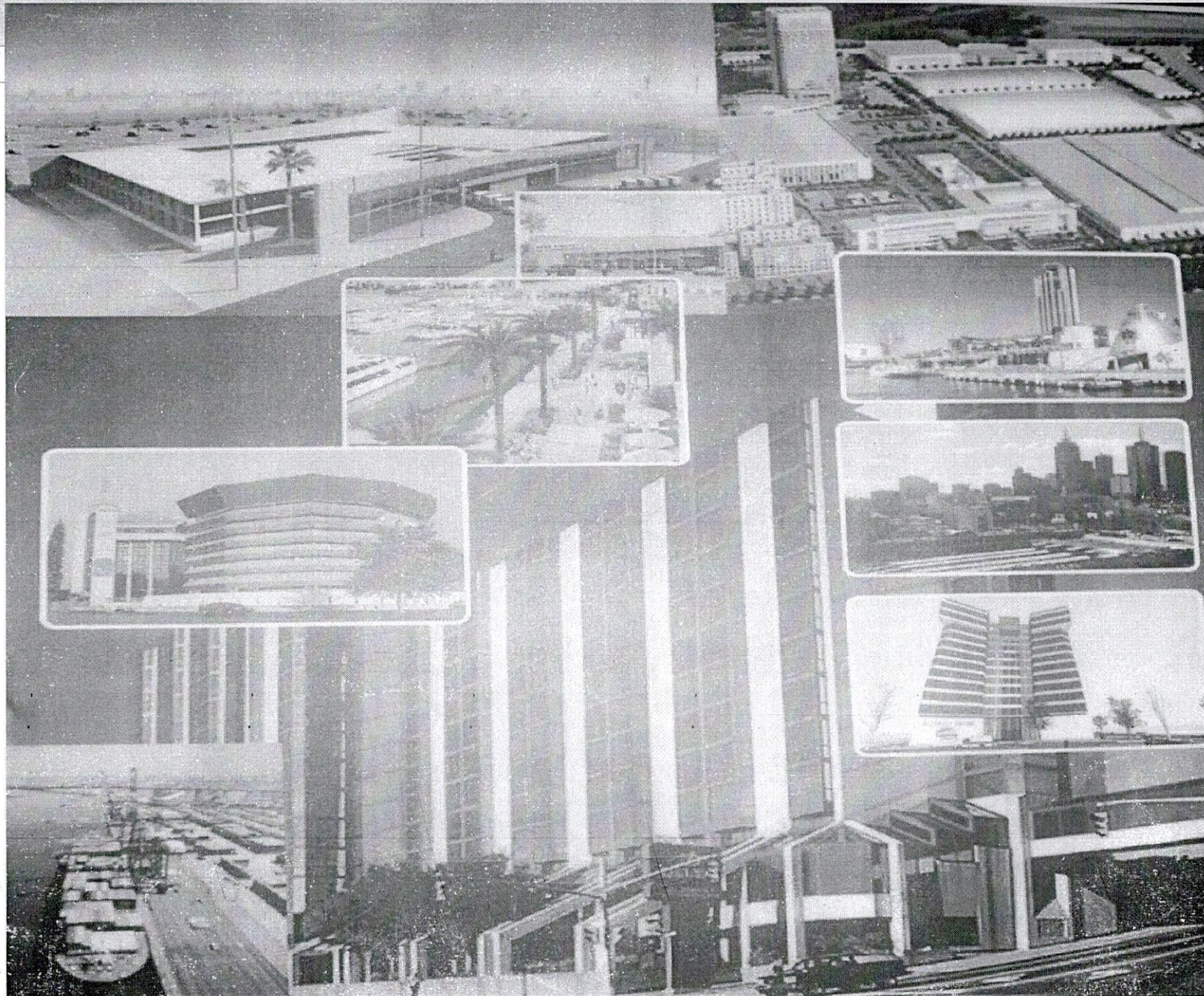


Ogun State: Investment Destination of Choice

- **Over 500, 000 new jobs to be created;**
- **Over 250,000 indirect employment to be generated;**
- **Over 4million to be impacted at average of 5 dependants per family;**
- **Improved access to Education of Children;**
- **Improved access to Health Care;**
- **Enhanced Revenue for Government to provide Social Services;**
- **Development of Other sectors of the Economy**



New Ogun State... the future is real !!!





Ogun State: Investment Destination of Choice

Thank You

