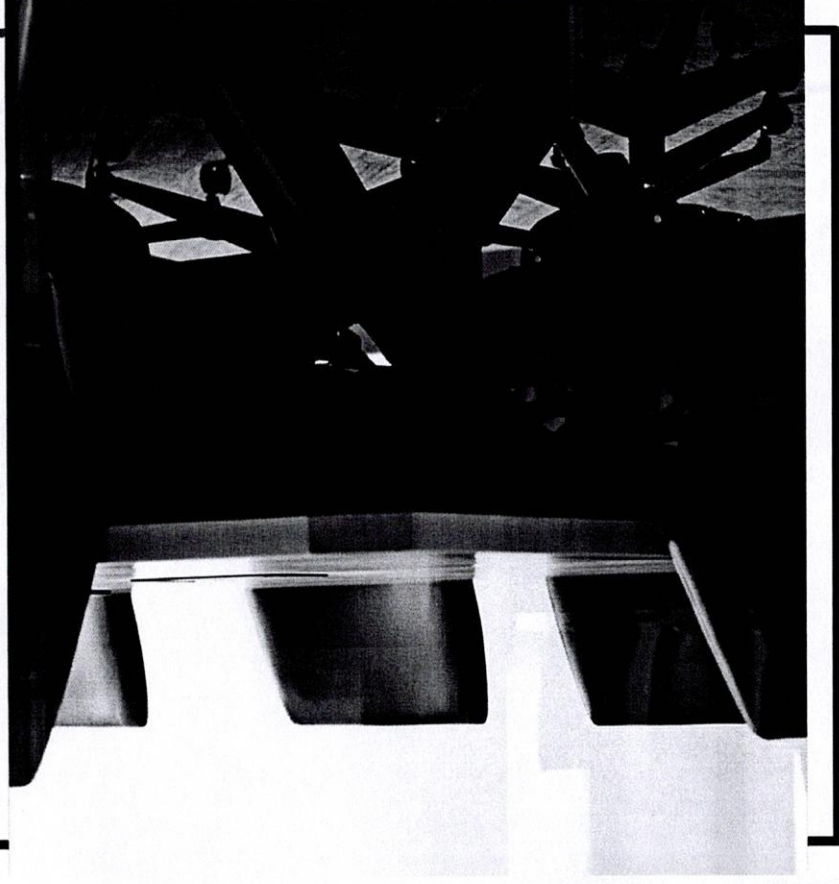


NGF-NESG ECONOMIC ROUNDTABLE (NNER)

*Implementation of the NESG-NGF Memorandum of Understanding
(MOU) signed October 2017*





THE NNER

The NGF-NESG Economic Roundtable (NNER) is a sub-national platform expression of the Nigerian Governors Forum and the Nigerian Economic Summit Group, based on the Memorandum of Understanding that was signed between both institutions at the 23rd Nigerian Economic Summit in October 2017.

- The NNER is dedicated to:
- Promoting sub-national competitiveness for regional development
 - Building State capabilities to develop unique set of institutions, policies and factors for improved productivity

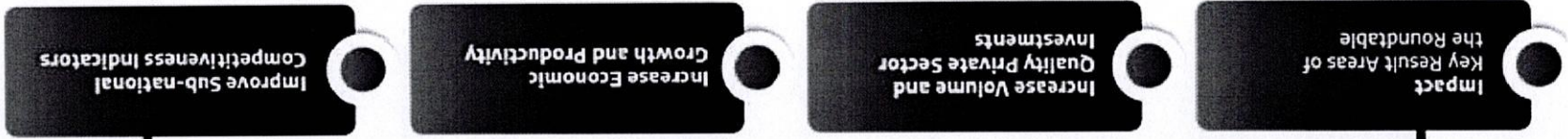
MISSION


A sub-national competitiveness delivery platform devoted to promoting strategic partnerships that drive Investments, Economic Growth, Productivity and Shared Economic Reform Agenda.


VISION


A public-private dialogue resource centre for building institutional capacity to catalyze a future in which sub-national economies drive Nigeria's sustainable economic growth, and development competitiveness.


STRATEGY MAP **MISSION**




Stakeholder Value
 Stakeholder needs we need to satisfy


Internal Processes
 Internal processes we must excel in to satisfy our stakeholders


Learning & Growth
 How the platform learns and innovates to achieve goals


Financial
 Financial objective we must achieve to satisfy our Stakeholder needs

[SV1] Improved public-private relationships

[IP1] Research & Development
 Conduct high quality research and develop knowledge assets that support Competitive Advantage Creation

[SV2] Improved capacity to exploit factor endowments

[IP2] Policy Support and Governance
 Develop policies for building competitiveness

[SV3] Build Common & Shared Economic Reform Agenda

[IP3] Advocacy through Summits and Platforms
 Promotion a compelling agenda for subnational competitiveness

Operate an Effective and Efficient Coordination Secretariat

[F1] Attract and manage a diversified and sustainable source of funds

BALANCE SCORECARD

Value Perspective		Objective	Measure(s)	Target(s)	Initiative(s)
Statement of what the strategy must achieve and what's critical to its success	↕		↕	↕	↕
How success in achieving the strategy will be measured and tracked					
The level of performance or rate of improvement needed					
Key action programmes required to achieve objectives					
Stakeholder Values [SV]	[SV1] Improved public-private relationships	<ul style="list-style-type: none"> Number of Letters of Intent (LOI) signed Number of signed LOIs implemented 	<ul style="list-style-type: none"> 50% of LOI signed 25% implementation of signed LOIs 	<ul style="list-style-type: none"> Organise a PPP facilitation programme Develop reforms to create a common economic agenda 	
	[SV2] Capacity to exploit factor endowments	<ul style="list-style-type: none"> Capacity to secure investment partnerships Number of regional summits held Comprehensiveness of mapping studies 	<ul style="list-style-type: none"> Minimum of two summits per annum Minimum of two mapping studies 	<ul style="list-style-type: none"> Conduct regional summits on competitiveness Conduct national workshop on reforms National mapping of sub-national endowment Global mapping of sub-national entities for global competitiveness 	
	[SV3] Build sub-national Competitiveness	<ul style="list-style-type: none"> Number of policy notes adopted by sub-national governments Number of sub-national governments that have adopted the competitiveness and reform toolkits Number of reform commitment 	<ul style="list-style-type: none"> Four policy reports per annum 50% adoption rate of toolkit 30% reform commitment by States that have adopted the toolkit 	<ul style="list-style-type: none"> Develop competitiveness toolkit Set up monitoring mechanism for sub-national competitiveness Organise national workshop on competitiveness toolkit 	

BALANCE SCORECARD

Value Perspective	Statement of what the strategy must achieve and what's critical to its success	How success in achieving the strategy will be measured and tracked	The level of performance or rate of improvement needed	Key action programmes required to achieve objectives
Internal Processes [IP]	Objective	Measure(s)	Target(s)	Initiative(s)
	[IP1] Research & Development	<ul style="list-style-type: none"> Number of research and knowledge resources produced 	<ul style="list-style-type: none"> Four research reports 	<ul style="list-style-type: none"> Develop and implement a research plan
	[IP2] Policy Support and Governance	<ul style="list-style-type: none"> Number of technical assistance programmes deployed 	<ul style="list-style-type: none"> 25% of technical assistance request delivered 	<ul style="list-style-type: none"> Establish Joint Secretariat
	[IP3] Advocacy	<ul style="list-style-type: none"> Number of Summits and Platforms delivered Annually Number of advocacy briefs produced Number of advocacy visits held with Sub-national governments Number of partnerships established 	<ul style="list-style-type: none"> Two Summits/ Engagement Platforms Four advocacy briefs 100% Advocacy visits to States that sign LOI to adopt toolkit One BMO and CSO for each State engaged 	<ul style="list-style-type: none"> Develop and implement advocacy and strategic communications plan

BALANCE SCORECARD

Value Perspective	Statement of what the strategy must achieve and what's critical to its success	How success in achieving the strategy will be measured and tracked	The level of performance or rate of improvement needed	Key action programmes required to achieve objectives
	↑ ↓	↑ ↓	↑ ↓	↑ ↓
	Objective	Measure(s)	Target(s)	Initiative(s)
Learning & Growth [LG]	[LG1] High Impact Culture	• % Execution quotient	• 80% strategic plan implementation	• Roundtable strategic plan implementation
	[LG2] Human Capital	• % Human capital readiness	• 90% human capital readiness	• Design and implement human resource plan
	[LG3] Information Capital	• % Completeness and accuracy of Secretariat database on sub-national competitiveness	• 85% completeness and accuracy	• Develop database on sub-national competitiveness
	[F1] Attract and manage a diversified and sustainable source of funds	• % Funding performance against annual budget	• 75% funding performance against budget	• Funding plan development • Organise fund raising programme • Design financial management policy
Financial [F]				

SUB-NATIONAL SUMMIT DELIVERY SYSTEM

PRE-SUMMIT

OUTPUT OBJECTIVES

- Deepen Private Sector Linkages to Subnational Economic Opportunities
- Platform to Showcase Scale of Reforming States and Shifts in Enabling Environment to Global and National Investment Communities
- Generate Investment Grade Project Packages ready for the Summit.
- Increase the number of States and Sub-National Governments that can create individual investment packages.

OUTCOME OBJECTIVES

- Deliver World Class Sub-national summit
- Increase the Volume of Foreign/Local Deals (FDI) Closed (in terms of Capital Investments)
- Increase in Number of Regional and Subnational Economic Cooperation Agreements Signed
- Increase the Number of Memoranda of Understanding (MOUs) and Letters of Intent (LOI) Signed for Investments
- Increase the Number of Packaged sector- based FDI Projects showcased at the Summit
- Increase the Size of the Targeted National and Global Investing Community investing in sub-national economies

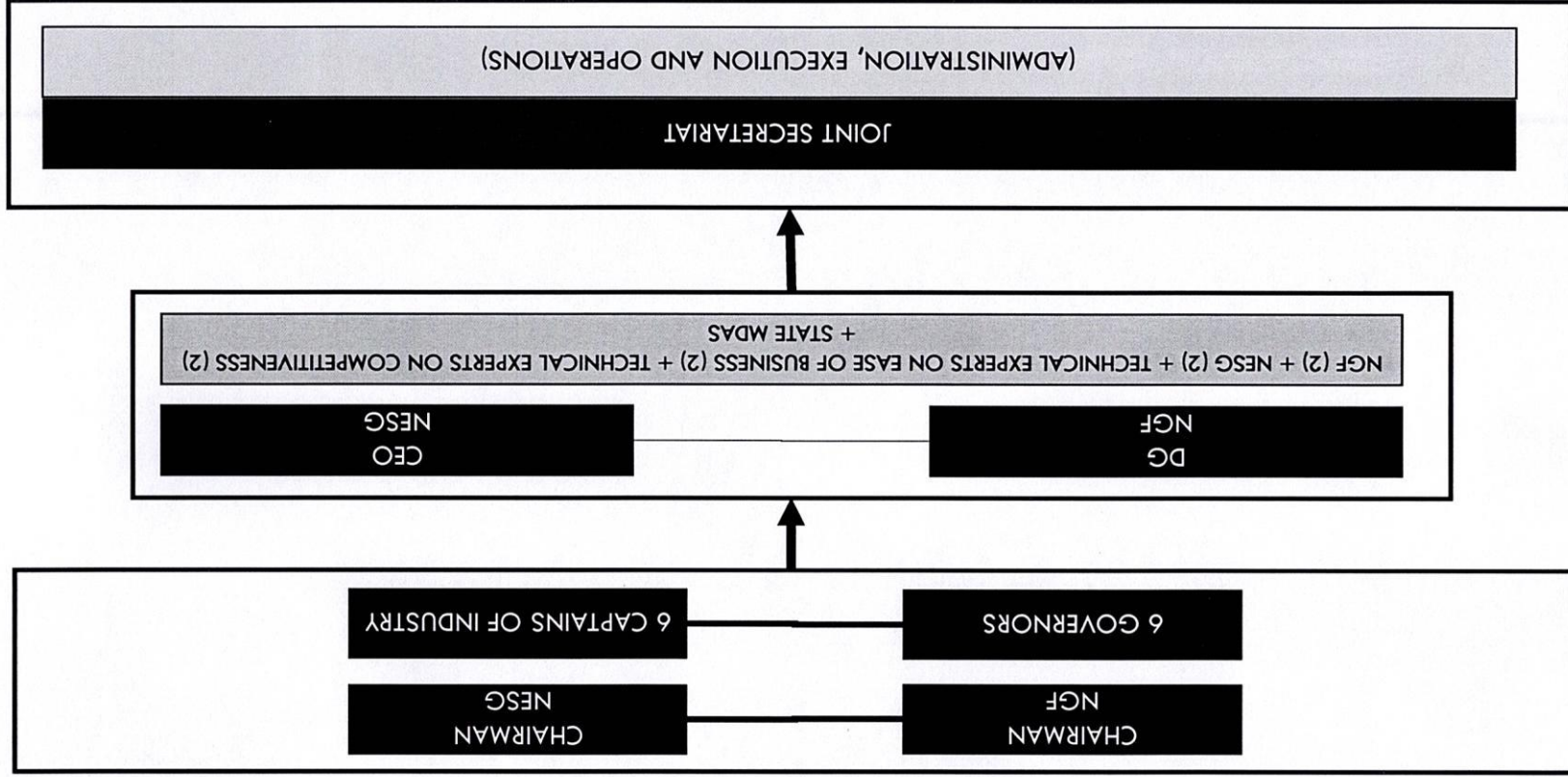
SUMMIT

IMPACT OBJECTIVES

- Percentage Investments Growth in sub-national economies
- Number of Regional and Subnational Economic Cooperation Agreements that Link Several States and Clusters of Investors into Group Deals
- Number of Deals that Impact state economy
- Balance Sheet Positively
- Grow FDI Inflows into sub-national economies;
- Increase the number sector-based FDI Projects that in the Global FDI Markets;
- Increase in Employment Rate as impacted by Increase in Capital Investments

POST-SUMMIT

NNER STRUCTURE





NEXT STEPS





NEXT STEPS

